

Shop Talk newsletter

This newsletter from Shop Talk is a quarterly publication by the Hesston Corporation for active and retired employees. Topics in the newsletter include: company and employee news, retirements and service anniversaries. This publication funded by the National Historical Publications and Records Commission through the Kansas State Historical Records Advisory Board.

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Maintenance Crews Busy During Inventory

Hesston plant maintenance crews were mighty busy during the two-week shutdown for inventory as they took advantage of the time to make numerous improvements in Plant II and Plant III, according to Al Tullberg, Maintenance Manager.

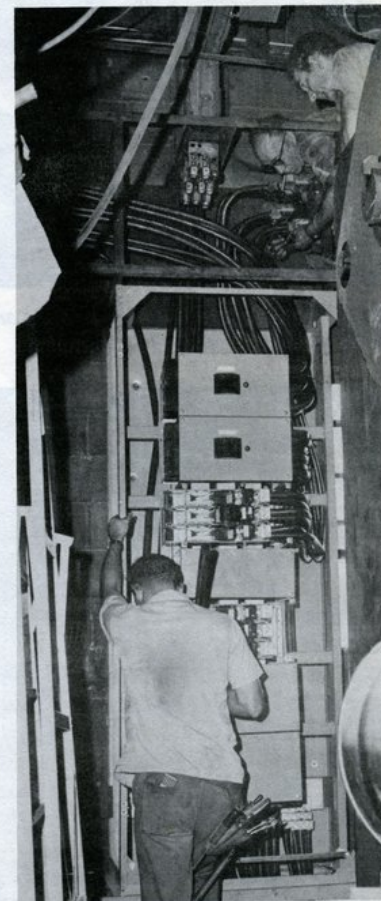
One of the major improvements was the widening of the main aisle in the east end of Plant II. Widening this aisle was necessary to facilitate material handling, Tullberg stated, explaining that this aisle carries the main flow of traffic with seven aisles emptying into it. With many component parts getting bigger, the aisle had to be widened to avoid congestion. A sealer coat was applied to the floor to keep down the dust in the area. Widening this aisle involved moving the header line, the auger line, a bench weld area, and a spot weld area.

The steam room in Plant II was completely reconditioned with all new walls and a new floor drainage system installed. The steam cleaners were relocated in a room by them-

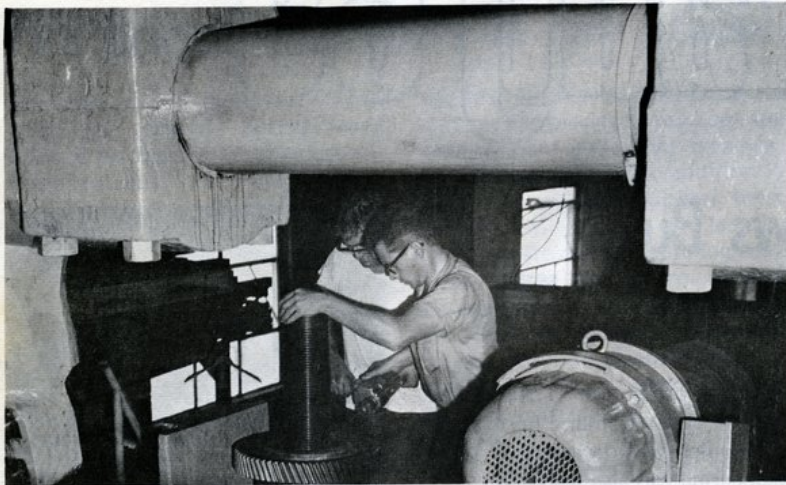
selves for protection of the operators. A new automatic hook strip-tank which was designed by plant engineering was also installed.

Other improvements in Plant II included rebuilding and reconditioning the big 500-ton Bliss press, and modernizing the electrical system in the Plant. A new breaker-type panel was installed which brings entry wires to one location. Tullberg stated that this eliminates overhead wiring coming into the building and clears the east wall of Building B of all electrical switching gear. The new switching gear also provides an additional 1,000 amps of power to the plant and will enable plant engineers to measure the load in Plant II to tell better what kind of power is needed on the different circuits.

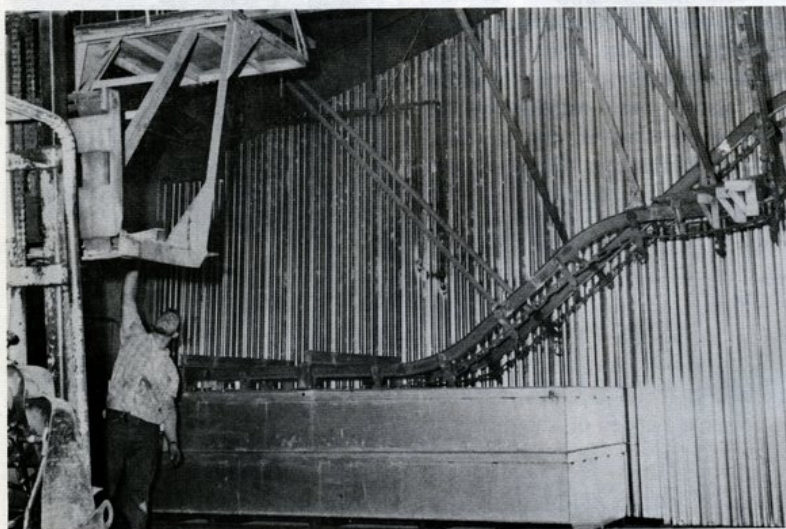
The most noticeable change in Plant III was the moving of the tool crib from the main floor to the balcony to provide much needed manufacturing area, according to Tullberg.



Nearing completion when this picture was taken was the installation of the new breaker type switching panel which was installed in Plant II during the production shutdown for inventory.



Maintenance department employees are shown here making repairs on the Bliss 500 ton press in Plant II.



The new automatic hook strip tank which was installed in the steam room in Plant II is shown at the back of this photo. The strip tank will be filled with paint stripper which will clean paint off the hooks so that the part being painted will be grounded. This assures that the electrically charged paint will be attracted to the part.

shop talk

... published by Hesston Corporation, Hesston, Kansas, for employees and friends.

Readers are encouraged to submit pictures and stories that they feel would be of interest to other employees. All Hesston personnel may advertise in the "Shop Swap" column, free of charge. Items submitted for publication should be signed by the sender.

Editor: Don Wiebe
Staff Artist: Dennis Schmidt
Lithography: Willie Smith

news

EVENTS
AND
PEOPLE OF
INTEREST

Fishing Contest

Just a few weeks remain for Hesston Corporation anglers to go after that lunker that might win one of the Coleman two-burner camp stoves being offered by the Employee Activity Committee as top prizes in the season-long fishing contest which winds up this month.

Winning entries in the June, July, and August contests will be in the running for the merchandise prizes offered by the Employee Activity Committee for the biggest catches in each of the categories. Separate prizes will be awarded for the largest fish caught during the summer in

following classes: Bass, Crappie, Walleye Pike, Flathead or Channel on a limb line, and Flathead or Channel on a hand pole.

July fishing contests winners who received \$5 each for their winning entries as announced by Arlie Hagen, Employee Activity Committee member were: Don Thornton who caught a 5 lb. 12 oz. Bass at Marion Lake and Denny Tatro who caught an 11 lb. Channel Cat using a limb line.

The August contest closes on the 31st, and the winners of the big prizes being announced shortly after the close of the August Contest.

Normal green fees at the Newton Country Club are \$4, however, the Employee Activity Committee will pick up half the tab for the contestants making the entry fee \$2. Employees who belong to the Newton Country Club will play on their memberships.

A medalist trophy will be awarded as well as trophies for each of the flights. Flights will be determined after either the front nine or the back nine to make the handicapping as fair as possible.

Complete details will be announced by the Employee Activity Committee and will be posted on all bulletin boards as soon as the date for the tourney is set.



Three Hesston employees recently completed a machine shop course in Newton. Pictured above are Harley Koop, left, and Elmer Carson, center, receiving their certificates and checks from Pat Bauder, Personnel secretary. Also completing the course was Alvin Dalke, who was not present when this photo was taken.

Upcoming Golf Tourney

Golfers among Hesston employees will have about two weeks to sharpen up their game if they plan to enter the annual company golf tournament. Plans for the annual event are presently being completed by the Employee Activity Committee.

While a firm date has not yet been set, the 18-hole tournament will be held late this month or early in September. Site of this year's tournament will be the Newton Country Club.

Marlow Penner, right, who recently completed a machine shop course is shown here receiving a certificate of completion and a check from his supervisor, Norbert Reel.



Know Your Company

Customer Services Department

Assuring customers and sales prospects that Hesston products are reliable and teaching them how to use, adjust, and maintain our products are the objectives of the Customer Services Department, according to John Long, Customer Services Manager.

One of the important jobs of the department, Long states, is to identify field problems and report to the departments which are responsible. Once a problem has been identified, field service representatives are supplied with the necessary information to correct the problems. This information is also used by the

company to improve new models.

Problems in the field are identified in two ways: Once a week all Branch Service Managers report problems to the department. Customer Services combines the reports from all the Branches and determines the urgency of the problems. The second method of identifying problems is to analyze warranty claims keeping an eye out for problems which occur frequently. The department also participates as a member of the committee responsible for the reliability of products made by Hesston.

One of the best ways to prevent many problems, according to Long, is to make certain that dealer personnel and owners are well informed on operating and maintaining the machine. This information is provided by the Customer Services Department through an organized educational program. Branch Service managers and representatives are given thorough training on each machine and they in turn instruct dealer personnel on how to adjust and maintain Hesston products. Identifying problems in the field and providing technical instruction involves quite a bit of travel, and Long reports that the members of his department spend about thirty percent of their time in the field.

Much of the training of dealer personnel is done through slide presentations and through written communications such as service bulletins and letters. A valuable aid for dealers was recently made available when Hesston became the first manufacturer in the short line farm equipment industry to issue a complete shop manual including a flat rate manual on its major line, which in Hesston's case is the windrower product line. These manuals were prepared by the Customer Services Department.

To efficiently handle problems as they arise, the responsibility is divided into product groups with a product service manager and product service supervisor assigned to the windrower line and to the other product grouping which includes cotton harvesters, sugar beet equipment, potato harvesters, hay handling wagons, straw choppers, and row harvesters.

Product service manager for the windrower line is Frank Hunsaker. Frank was associated with the Gemco Sugar Beet Harvester Co. as head of the field test program and was also operating a farm in



Product Service Supervisors, E. Q. Adams, left, and Earl Engel, center, confer with John Long, right, Customer Services Manager.



Product Service Managers, Perry Roberson, left, and Frank Hunsaker, right, check field modification kits being readied for shipment in the Parts Department.



Secretarial and stenographic work in the Customer Services Department is done by Joan White, seated, and Marge Unruh, standing.

northern Utah where he raised sugar beets before coming to Hesston.

When Hesston purchased the Gemco harvester in 1965, Frank came to Hesston to service the beet harvester line. Frank studied farm mechanics, mechanical drawing and agricultural engineering at night school following World War II.

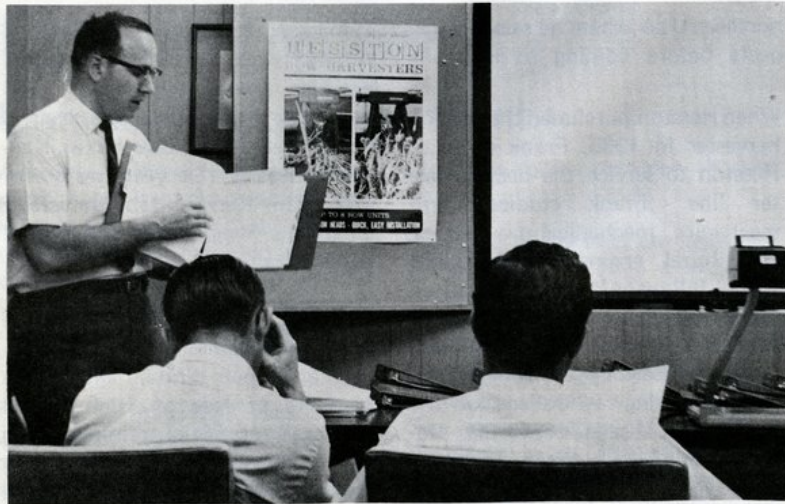
Product service supervisor for windrowers is Earl Engel who studied pre-engineering at College of the Sequoias in Visalia, California. Before coming to Hesston, Earl was employed by Boeing as a draftsman and the International Telephone and Telegraph as a status control analyst. At Hesston he worked for two and a half years as a draftsman in Engineering before transferring to the Customer Services Department where he has been involved in service work for the past three and a half years.

Product service manager for the other product lines is Perry Roberson, who came to Hesston in 1962 from the Lummus Cotton Gin Co. where he had worked on the design of both cotton gin machinery and cotton harvesters. Perry is a graduate of the Agricultural Engineering College at Auburn University, Auburn, Alabama. From 1962 until 1966 he was a Senior Product Engineer at Hesston where he worked on the design of cotton harvesters. In 1966 he transferred to the Customer Services Department.

Roberson is assisted by Earl Q. Adams, who was recently named product service supervisor. Earl grew up on a diversified dryland and irrigated farm near Lakin, Kansas, and early this year was graduated from Kansas State University where he majored in agricultural mechanization.

Handling the paper work in the department are Marge Unruh, secretary and Joan White. Marge is a graduate of Newton High School and took secretarial training during her senior year. She has been at Hesston for two years and worked in accounting before transferring to Customer Services just over a month ago. Joan is a graduate of Goessel High School and attended Bethel College one year. Joan has been at Hesston since February. She had worked at Bethel Clinic in Newton before coming to Hesston.

John Long, who heads up the department, is an agricultural economics graduate of Pennsylvania State University. Following graduation from college, he managed a dairy farm and retail milk business in Pennsylvania. He has served as district sales manager for the Chore Boy Manufacturing Co., divisional merchandise sales manager for GLF Cooperative (an agriculture cooperative) in New Jersey and as district sales representative for Wheaton Plastic Co. He came to Hesston in February of 1966 as Customer Services Manager.



Nelson Galle, Employee Relation Manager, explains the purpose and use of the new Personnel Policy and Procedures Manual which was recently distributed to all Hesston supervisors. The new manual contains personnel policies and procedures which apply to all Hesston employees. Commenting on the new manual, Galle emphasized that the manual is designed to serve as a ready reference for all supervisors regarding questions on personnel administration. He stated that the manual should prove helpful to supervisors by providing quick answers to many of the questions frequently asked by employees.

New Employee

L. Dwight Giess joined Hesston Corporation on July 15, 1968, as Accounting Supervisor. As Accounting Supervisor, Dwight will handle monthly and quarterly financial statements, payroll and billing-order writing. Prior to coming to Hesston, he was an accountant with Derby Refining Company in Wichita.

Dwight was born at Ransom, Kansas, and is a graduate of the Ransom High School. He is a 1965 graduate of Ft. Hays State College at Hays, Kansas, where he majored in accounting. Dwight and his wife, Sally, live in Newton with their two children, Kathy and Timothy. He is a member of the Methodist Church. His favorite sports are basketball, baseball, and skiing. For relaxation, he enjoys coin collecting.

shop swap

FOR SALE: 1963 1/2 ton Fleetside Chevrolet pickup L. W. B., 33,000 miles. See Andy Harms, Packaging.

FOR SALE: 1960 Chevrolet 1/2 ton pickup. 283 V-8, 4-Speed, mechanically excellent, good tires. \$550. Contact Wayne Swartzendruber, Publications, EA7-4926.

FOR SALE: 4-Barrel Carter Carburetor with manifold (WCFB) and chrome screen, good condition, \$40. Call Earl Engel, Ext. 414.

FOR SALE: Two-bedroom house in Moundridge. Nice location with large patio in fenced back yard. Central air conditioning, wall to wall carpet, additional bathroom in basement, attached garage. Phone 345-2697 in Moundridge or see Nelson Galle, Employee Relations Manager.

FOR SALE: 20-inch Window Fan, 2-speed, electrically reversible, 3600 cfm. Fits 30 to 38-inch windows. \$20. Contact Herman Hershberger, Shipping.

FOR SALE: 1965 Ford Mustang, 289 engine, cruise-o-matic transmission, good rubber. Contact Dave Girard, Dept. 909, 2nd shift, or Call Goessel, 367-2216.

FOR SALE: Cornish Rock fryers, 25 cents per pound alive and 30 cents per pound dressed. Contact Robert W. Thiesen, Dept. 909, or phone Goessel 367-2238.

10 Service Years

Allen White, Advanced Product Engineer, completed ten continuous years at Hesston this month. Allen actually came to Hesston in 1953 and from 1953 until 1958 served on the Board of Directors and was Chief Engineer. In 1958 he took a nine-month leave and traveled through Illinois with his family as a gospel singing group. Allen was the inventor of Trim Steering, and designed the 200 series Swather.

Allen and his wife, Edna, live near Peabody with their two unmarried children, Virgil and Colleen. The Whites have four married children and seven grandchildren. Allen's major interest outside of his family and his work is his hobby of keeping bees.

John Siemens, Director of Industrial Relations, completed ten years at Hesston this month. John recalls that when he started ten years ago he and his secretary were the only employees in the department and that total employment at Hesston was only 225.

John and his wife, Edna, have two daughters, Emily and Jane, and make their home in Newton. The Siemenses are members of the First Presbyterian Church in Newton. For relaxation, he enjoys golf and raising and showing Quarter Horses.

Johnny Siemens, Branch Administration Manager for Branch 20, marks ten years at Hesston this month. Johnny started ten years ago in Receiving. During his ten years at Hesston, he has worked in Purchasing and in both Branch 10 and 20.

Johnny and his wife, Iris, and their three children: Kent, Kay, and Greta, live in Buhler. Johnny is central treasurer for the Buhler Mennonite Church. His hobbies include fishing, hunting, and re-building and antiquing furniture.

Kenneth Nightengale started working at Hesston ten years ago in August. He spent his first eight years as a machine operator in fabrication. For the past two years he has been in the quality control department as a fabrication inspector. He and his wife, Janice, and their three daughters, Debra, Laurie, and LeAnn, live on a farm north of Moundridge.

Kenneth lists hunting pheasants and quail as one of his hobbies, but he spends much of his spare time working on his drag racer. So far this summer, he has won six trophies in competition at Wichita.

5 Service Years

Dewey Wisby, Plant and Tooling Engineering Manager, started working at Hesston five years ago. Dewey and his wife, Dolores, live in Newton, where Dolores operates a dress shop. Their one son, Richard, is married and has one child.

Dewey's hobbies are golf, fishing, and reading. He is a member of the American Society of Safety Engineers and the Wichita Management Development Association.



Dwight Giess



Dewey Wisby



Allen White



Kenneth
Nightengale



John Siemens



Velma Dreier
Safety Winner



Johnny Siemens

Fire Brigade Members at Fire School

The latest in fire fighting techniques using dry powder extinguishers suitable for fighting all fires except those resulting from combustible metals were demonstrated at a fire school on July 12 at Hesston. Approximately 55 members of the Hesston Corporation Fire Brigade as well as members of the Hesston Volunteer Fire Department and the Hesston Police Department attended one of the three sessions held during the day. The fire school, which was conducted by Joe Redd of Mid-Continent Fire and Safety, was sponsored by Hesston Corporation.

All school participants had a chance to operate the portable dry powder fire extinguishers on a variety of fires under different conditions.

Kenny Miller, Hesston's Safety Supervisor, reports that more than

100 dry powder extinguishers are strategically placed throughout the Hesston plant and office complex. He also reported that, in addition to the dry powder extinguishers, there are sprinkler systems in Plant II, Plant III, Receiving, Shipping, and Parts. These fire control systems are augmented by numerous city fire hydrants placed throughout the grounds. An elaborate warning system sounds an alarm on the company switchboard, in the tooling building, and in the safety supervisor's office when one of the sprinklers or fire alarms is activated. When the switchboard operator is not on duty, this warning system is tied into all buildings and into the downtown fire department, providing adequate warning should a fire break out at any time of the day or night.



Hans Penner, a member of the Hesston Corp. Fire Brigade extinguishes a gasoline fire at the fire school while other participants and instructor, Joe Redd, in white coveralls, look on.



Careless stacking finds safety lacking.

Dreier Wins Cartoon Contest

Velma Dreier, who works in Engineering, was named winner of the July Safety Cartoon Contest. For submitting the winning entry, she received a free dinner for two. The August contest starts today. Just write a caption for the cartoon below and send it to Shop Talk Editor, Hesston, or hand it to your supervisor.



*Win a free dinner for two!
Just write a caption for this
safety cartoon and hand it to:
your supervisor or send it to:
Shop Talk Editor, Hesston
Corporation, Hesston, Kansas
67062.*

*Contest deadline is Friday,
August 30*