

### Fortune Magazine, June 16, 1980

These images show a photocopy of an article from Fortune magazine, June 16, 1980. The article was entitled "The 2nd (second) 500 - The FORTUNE directory of the largest United States industrial corporations," reporting on the companies ranking 501-1000. The article features Hesston Corporation of Hesston, Kansas ranked at number 703.

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# KANSAS HISTORICAL SOCIETY

Fortune Magazine, June 16, 1980



# The 500

THE FORTUNE DIRECTORY OF THE LARGEST U.S. INDUSTRIAL CORPORATIONS

by SUSAN ZELONY

In the annals of one company among FORTUNE'S Second 500—Michigan General, No. 705, a Dallas manufacturer of such things as doors and windows—1979 will go down as one big year. The company's net income went up by 19,230%, from \$10,000 in 1978 to \$1.9 million. The reasons for the improvement were mundane enough: the acquisition of a food company and a better performance by moneylosing subsidiaries that had clobbered Michigan General's profits in 1978. But still, a year to remember.

For the Second 500 as a group, it was a good if not memorable year. These companies are big businesses (with sales of \$118 million to \$409 million in 1979), but not quite big enough to qualify for the First 500. Last year, 462 of the Second 500 increased their sales, more than in any year since 1974. For the entire group, sales went up 6.5%, to \$109.9 billion, and net income rose 16.9%, to \$6.1 billion.

Compared with the First 500, for which combined sales increased by 18.6% and net income by 27%, the Second 500's performance may not look all that great. Many Second 500 companies are in basic but not very fast-growing industries, such as furniture manufacturing, apparel, textiles, jewelry, and toys. But the group's performance is better than it looks, because a record number of the companies that were on the list last year moved up to the First 500 this year—24 by increasing their sales and 14 through being acquired. Only two moved the other way.

The departing companies were replaced by smaller ones, mostly clustered in the lower fifth of the list. So even though the Second 500 companies generally did well, their combined sales did not grow as much as they would have had the list's membership remained stable.

A better measure of the performance of the Second 500 is the median sales increase—16.3% last year. That represents a real gain of 4.3% after inflation is taken out. Median profits went up 20%, or 8% in real terms. Second 500 oil refiners had a median profit increase of 48%, better than any other industry group. There are, however, just 12 refiners on the list—a third the number among the First 500, tempting one to the conclusion that it's hard these days for a company in the oil business to stay small.

### The fragrance of success

No. 501, the leader of this year's Second 500, is International Flavors & Fragrances. A New York company with sales of \$409 million, IF&F, just as its name promises, makes flavors and fragrances to be added to foods and other products. It has been working its way up the Second 500 since the list was first published ten years ago; on the 1970 list, it was No. 704, with sales of just \$94 million.

Some newcomers catapulted into the Second 500. Chief among these upwardly mobile strivers is TMC Industries, which qualified as No. 935 by increasing its sales 2,026%, far more than the sales increase

of any other company on the list. TMC was a Boston real-estate investment trust until 1978, when it acquired one of Champion International's home-furnishings subsidiaries and moved to Rome, Georgia. The acquisition pushed sales from \$6 million to \$131 million.

It took less of a leap, a sales increase of just 380.5%, for Commodore Corp. to get back on the list, as No. 868, after a sixyear absence. Ranked No. 821 in 1973, this Syracuse, Indiana, manufacturer of mobile homes was hit hard by the oil embargo, and by 1974 had filed for protection from creditors under the bankruptcy laws. Reorganized in 1977, Commodore decided, according to Tom Underwood, 37, the company's controller, that it "would rather take one giant step" than try to grow slowly. The company acquired Bendix Corp,'s mobile-home subsidiary for \$26 million. After the acquisition, Commodore's net sales grew from \$31 million to \$150 million.

It's not only newcomers that make dramatic sales jumps. Ampco-Pittsburgh is a steel manufacturer-in Pittsburgh, logically enough-that has stayed around the 900 level for nine years. It moved up to No. 637 this year by acquiring Pittsburgh Forgings, a Second 500 company with almost twice Ampco's sales. Says Controller Sidney Wasser, "It may sound like Jonah swallowed the whale, but Jonah actually owned one-third of the whale." Ampco had been a passive investor in Pittsburgh Forgings for several years. In 1979, Ampco got an aggressive new chairman of the board, Marshall Berkman, 43; the previous chairman was his father, Louis Berkman, 71. Says Wasser, "The old company was very conservative. There was almost no long-term debt. Now it's almost a new company."

Only 29 companies wound up losing money in 1979, the fewest in six years. The biggest loser was Envirodyne Industries, No. 636, a steel manufacturer; it dropped \$44 million. Behind that loss is a tale of fast growth and quick decline. Three years ago, Envirodyne was an engineering and consulting firm in Chicago,

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For the fifth year in a row, investors did better with the Second 500 than the First 500.

with revenues less than half its 1979 losses. In those days it was far too small a company to make the Second 500. Then it acquired International Harvester's money-losing Wisconsin Steel division, and sales jumped to \$274 million in 1978.

Which leads to a sad ending: this is likely to be Envirodyne's last appearance among the Second 500 for some time.

Wisconsin Steel's losses grew so great that the steel company has filed for Chapter XI protection. (See "The Strike That Rained on Archie McCardell's Parade," FORTUNE, May 19.) Fortunately for Envirodyne, the acquisition of Wisconsin Steel had been structured so that the bankruptcy doesn't affect the original consulting and engineering entity. Envirodyne

will now go back where it started from —too small for the Second 500.

The company with the highest return on sales on this list is Mesa Petroleum, No. 675. In fact, Mesa's profits actually exceeded its sales of \$252 million by \$33 million, giving it a margin of 113.2%. The reason: Mesa sold off its Canadian and British properties for \$628 million, and decided to concentrate on its U.S. properties. The company's after-tax gain on the sale amounted to \$231 million. Even without that, Mesa would have had a margin of 21.5%—high enough to rank fifth among the Second 500. It earned \$54 million before the sale of assets.

PERFORMANCE OF THE SECOND 500	1979	1978
SALES (\$ billion)	109.9	103.1
CHANGE IN SALES (%)		
PROFITS (\$ billion)	6.1	5.3
CHANGE IN PROFITS (%)		
ASSETS (\$ billion)	78.8	74.4
NUMBER OF SALES INCREASES	462	446
NUMBER OF PROFIT INCREASES	372	376
NUMBER OF MONEY LOSERS	29	31
MEDIAN RETURN ON SALES (%)	4.7	4.5
MEDIAN RETURN ON EQUITY (%)	15.5	14.4
MEDIAN TOTAL RETURN FOR THE YEAR (%)		
NUMBER OF EMPLOYEES (million)	1.8	1.8

# 

#### Good-hearted Marion

For the fifth year in a row, investors did better with the Second 500 than the First 500. Median total return (the overall measure of a company's investment performance, combining stock price gains and dividends) increased to 26.9% from last year's 10.3%. The petroleum-refining group provided investors with a median return of 181%, the highest median for any Second 500 industry ever. The refiner that treated its stockholders best of all in 1979 was Marion (No. 795), a Mobile, Alabama, company that returned 583%.

Over the past ten years, however, the Second 500 companies as a group haven't been quite as kind to investors as the First 500. Average annual return of the Second 500 has been 6.15%, as compared with 6.6% for the First 500. First Mississippi, No. 809, a fertilizer manufacturer that is involved in oil and gas production, was the top market performer on either list. The investor who stayed with the Jackson, Mississippi, company throughout the decade enjoyed an annual average return of 38.6%. Nice.

These toppling columns confirm what common sense says: there's a lot of inflation in the rise of the Second 500's sales. It took sales of \$118 million for Nortek, a maker of wire and cable, to become No. 1,000 on this year's list. In real terms, that is barely \$4 million more than the \$51 million that qualified C.R. Bard as No. 1,000 on the 1970 list. Bard is No. 745 this year, with sales of \$205 million.

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		THE SECOND 500 LARGEST INDUSTR	IALS					STOCKHOU	DERS	
RANK		COMPANY	SALES	ASSE		NET INC		STOCKHOLDERS'		
'79	'78		(\$000)	(\$000)	RANK	(\$000)	RANK	(\$000)	RANI	
701	719	U.S. Tobacco (Greenwich, Conn.)	231,488	241,926	67	32,034	31	141,634	52	
702	776	Burndy (Norwalk, Conn.)	229,818	183,441	137	21,444	85	100,856	112	
703	815	Hesston (Hesston, Kans.)	228,672	154,018	196	5,928**	337	54,424	293	
704	681	Beker Industries (Greenwich, Conn.)	227,790	241,476	68	36,438	24	91,760	139	
705	725	Michigan General (Dallas)	227,527	126,320	263	1,933	446	25,173	459	
	701	Ethan Allen (Danbury, Conn.)2	226,684	195,523	120	17,076	124	104,967	104	
706	721	Thomas & Betts (Raritan, N.J.)	226,440	179,332	145	30,016	35	139,834	5	
707	749	Dixie Yarns (Chattanooga, Tenn.)	225,974	93,600	370	8,011	276	54,681	289	
708	726		225,175	186,409	128	27,846	48	131,416	6	
<b>709</b> 710	<b>748</b> 779	Scott, Foresman (Glenview, III.) <sup>6</sup> Denaldson (Minneapolis) <sup>3</sup>	225,084	136,033	243	14,215	155	75,433	18	
			204.067	205,670	105	23,472	71	136,288	5	
711	769	Medtronic (Minneapolis) <sup>6</sup>	224,067			5,956	336	60,499	25	
712	746	Ludlow (Needham Heights, Mass.)	222,927	121,560	272		151	91,724	14	
713	709	TI-Caro (Gastonia, N.C.) <sup>2</sup>	222,046	128,053	258	14,462	34	92,430	13	
714	750	Texas Industries (Dallas)11	221,934	232,455	75	30,258	4	210,718	1	
715	820	Homestake Mining (San Francisco)	220,219	256,995	54	61,398		210,710		
716	712	McQuay-Perfex (Minneapolis)	220,056	121,809	270	7,047	308	54,864	28	
717	714	Bibb (Macon, Ga.)4	219,850	143,758	218	5,086	364	68,852	21	
718	716	Chamberlain Manufacturing (Elmhurst, 'III.)4	219,298	82,695	418	6,377	323	40.010	38	
719	733	Chelsea Industries (Boston) <sup>2</sup>	218,623	110,996	302	6,724	319	41,495	37	
720	805	Lenox (Lawrenceville, N.J.)	218,100	149,708	205	16,701	129	100,123	11	
721	802	Halstead Industries (Zelienople, Pa.)	217,606	105,393	316	6,379	322	53,097	30	
722	935	Gleason Works (Rochester, N.Y.)	217,065	147,024	211	19,572	95	92,807	13	
723	786	C.H.B. Foods (Terminal Island, Calif.)8	216,691	100,868	332	4,195	398	31,764	43	
724	816	Tyco Laboratories (Exeter, N.H.)11	216,285	193,885	123	17,799	115	59,019	26	
725	791	Standard Products (Cleveland)8	216,186	90,733	382	5,326	357	42,320	36	
796	755	National Grape Co-Op. Assoc. (Westfield, N.Y.)1	215,296	102,708	326	N.A.5		48,587	32	
726		Bulova Watch (New York)4	215,115	159,761	186	7,349**	294	41,710	37	
727	720	Barber-Greene (Aurora, III.)1	214,756	150,122	201	7,507	-289	62,576	24	
728	770	Leggett & Platt (Carthage, Mo.)	214,645	112,526	299	6,881	315	52,271	30	
729 730	<b>778</b> 672	Winnebago Industries (Forest City, Iowa) <sup>1</sup>	214,593	119,020	279	(4, 160)	476	76,248	18	
			214 555	107,647	314	4,577	387	32,057	4:	
731	751	Grow Group (New York)8,21	214,555 213,981	145,055	214	14,237	154	82,074	16	
732	739	Stanley Home Products (Westfield, Mass.)		135,370	244	19,525	96	77,582	1	
733	756	Goulds Pumps (Seneca Falls, N.Y.)	213,706	163,119	181	20,140	90	29,745	4	
734 <b>735</b>	772 <b>797</b>	Commerce Clearing House (Chicago)  Modine Manufacturing (Racine, Wis.)4	212,003 211,915	113,839	294	14,420	153	70,208	2	
733	131				202	16 170	135	76,000	18	
736	760	Kimball International (Jasper, Ind.)8	211,087	113,920	292 <b>342</b>	16,170 1,939	445	36,418	4	
737	688	Mohawk Rubber (Hudson, Ohio)	210,218	98,431		12,481	181	60,697	2	
738	715	Stewart & Stevenson Services (Houston)9	209,821	152,828	198	4,330	392	79,093	1	
739	<b>736</b> 745	McNell (Akron, Ohio) American Biltrite (Cambridge, Mass.)	208,435 207,579	148,394 116,639	208 286	5,007**	368	55,170	2	
740	740						224	41,940	3	
741	790	Leslie Fay (New York)6	206,617 206,347	76,993 132,323	<b>435</b> 250	6,013 12,892	334 175	54,577	2	
742	796	Esterline (Darien, Conn.)10		183,230	139	20,784	89	94,799	1	
743	806	Omark Industries (Portland, Ore.)8	205,472		119	(36,519)	492	58,037	26	
744	553	Fedders (Edison, N.J.) <sup>10</sup> C.R. Bard (Murray Hill, N.J.)	205,348 205,185	197,156 <b>140,656</b>	225	13,570	167	113,399	-	
745	754						124	00.022	1	
746	758	Lance (Charlotte, N.C.)	205,112	108,069	312 125	16,209 <b>5,497</b>	134 349	90,033 <b>87,964</b>	1	
747	900	Amalgamated Sugar (Ogden, Utah)	204,929	191,720	125		230	50,872	3	
748	804	Wolverine World Wide (Rockford, Mich.)	204,468	104, 126	319	9,680			2	
749	849	Rochester & Pittsburgh Coal (Indiana, Pa.)	204,311	189,237	126	. 9,458	234	62,336	2	
	819	Keene (New York)	202,326	160,446	185	10,828	202	67,964		

<sup>\*\*</sup>Reflects an extraordinary credit of at least 10 percent; see the explanations of "net income" and "earnings per share" on page 200. †Average for the year; see the reference to "employees" on page 200.

‡Reflects an extraordinary charge of at least 10 percent; see the explanations of "net income" and "earnings per share" on page 200.

N.A. Not available.

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<sup>&</sup>lt;sup>21</sup>Name changed from Grow Chemical, April 21, 1979.



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			Tu	NET INCO	ME AS PERO	ENT OF HOLDERS'		EARNI	NGS PER		TH RATE	TOTAL RETURN TO INVESTORS 1969-79				
EMPL( NUMBER	YEES		% %	ALES RANK	E	RANK	'79(\$)	'78(\$)	'69(\$)		9-79 RANK	1! %	979 RANK		RAGE RANK	INDUSTRY
2,607†	309		13.8	26	22.6	73	3.60	3.15	0.85	15.53	136	12.23	313	10.00	24	
5,133	92		9.3	69	21.3	95	3.44	2.46	0.71	17.09	114	65.46	104	18.66		2
3,460	222		2.6	382	10.9	360	1.41**		1.00	3.50	332	17.55	277	16.76	39	31
1,200	464		16.0	12		11	3.16	*	N.A.		332			2.00	262	4
4,200	149		0.8	448	39.7 7.7	414	0.41	(0.07)	0.55	(2.89)	378	336.39 13.20	3 309	(10.97)	354	2 3
6,200	F0	-	7.5	115											-	
\$2,000 to 100 to	50		13.3	30	16.3	226	5.85	4.74	0.73	23.14	53	91.02	57	11.96	106	2
3,000	266			314	21.5	91	3.91		1.07	13.84	174	4.43	345	8.29	152	3
4,500	129		3.5		14.7	276	7.94	8.36	2.80	10.99	227		400			2
2,597	315		12.4	32	21.6	85	2.40	2.00	0.59	15.06	141	56.03	130	13.30	76	2
3,642	204		6.3	169	18.8	153	2.78	2.20	0.69	14.95	142	(11.07)	410	8.84	146	- 4
4,051	165		10.5	55	17.2	198	3.08	2.29	0.23	29.62	25	118.17	27	12.34	99	3
3,800	194		2.7	372	9.8	389	1.67	1.10	1.64	0.18	357	16.11	289	(3.05)	309	2
5,787	66		6.5	160	15.8	245	5.34	6.06	1.22	15.91	132	5.42	338	16.39	42	2
3,200	244		13.6	28	32.7	20	4.48	2.38	0.71	20.23	76	20.76	263	12.60	93	3.
2,397	336		27.9	2	29.1	31	5.41	2.74	0.28	34.46	16	78.33	77	23.31	9	1
4,125	154		3.2	331	12.8	319	1.67	1.98	0.88	6.62	295	(5.38),	386	1.64	266	45
6,500	44		2.3	396	7.4	416	3.30	2.03	(1.24)			54.50	132	1.88	264	2:
3,900	181		2.9	353	15.9	235	4.02	4.46	1.53	10.14	239			_		. 34
3,200	243		3.1	340	16.2	228	2.95	(0.13)	1.36	8.05	272	45.27	157	3.53	236	30
4,500	132		7.7	113	16.7	214	3.80	3.39	1.18	12.41	201	3.18	357	3.41	237	46
2,200	361		2.9	350	12.0	337	0.58	0.76	0.25	8.78	261	_				3:
4,800	107		9.0	75	21.1	97	3.91	2.88	1.32	11.47	221	42.14	165	1.10	273	45
3,400	230		1.9	414	13.2	309	1.51	0.93	0.36	15.42	137	(40.91)	458			20
4,285	147		8.2	98	30.2	29	5.68	3.92	0.94	19.71	83	75.52	85	3.83	233	36
4,800	109		2.5	385	12.6	326		. 3.02	0.78	18.81	93	(22.44)		11.46	113	40
1,490	440				_		N.A.	N.A.	N.A.	_		-		_		49
4,480	133		3.4	319	17.6	186		**(4.10)	1.79	0.86	351	-				38
3,718	198		3.5	316	12.0	338	3.30	2.67	0.30	27.10	30	19.82	268	17.05	37	45
5,400	81		3.2	330	13.2	311	1.70	2.20	0.41	15.28	139	(13.54)		12.94	86	25
1,800	412					3550	(0.16)	0.04	0.21		4.70	(29.17)		(8.86)	345	40
2,250	353		2.1	406	14.3	283	1.56	1.43	0.68	8.66	264	4.27	350	7.19	169	28
12,100	2		6.7	155	17.3	194	5.14	3.59	1.50	13.11	186	20.00	267	9.43	138	
3,500	219		9.1	71	25.2	50	2.38	1.98	0.34	21.48	65	31.17	211	9.43	130	43
4.701	113		9.5	66	67.7	5	2.17	1.42	0.39**	18.72	94	30.91	212	7.83	158	45
3,641	205		6.8	145	20.5	109	5.00	3.92	1.41	13.49	181	(3.37)	380	6.16	185	- 27 40
5,400	82		7.7	112	21.3	94	3.09	2.49	0.50	19.98	77	(1.86)	374	_		47
1,637	428		0.9	446	5.3	441	1.62	(1.22)	1.58	0.25	355	(14.01)	424	4.23	221	30
2,300	350		5.9	190	20.6	108	4.24	2.33	0.52	23.35	52	41.75	167	4.23		45
3,839	191		2.1	407	5.5	439	1.57	2.14	1.71	(0.85)	367	50.48	141	6.37	184	45
3,300	234		2.4	389	9.1	400	1.90**	2.40**	1.33	3.63	331	28.94		3.92	229	30
2,600	312		2.9	352	14.3	281	1.66	1.23	0.69	9.18	254	(1.99)	76.53	2.68	250	23
4,040	167		6.2	175	23.6	64	3.73	2.06	1.70	8.17	270	153.86	16	1.17	271	45
4,200	150		10.1	58	21.9	79	5.94	4.10	1.52	14.60	148	28.52	224	11.42		34
2,900	282		_				(3.47)	0.06**	1.27	14.00	140		427	(18.38)		
3,900	183		6.6	157	12.0	340	1.40	1.22	0.46	11.77	211	13.68	305	(5.51)		45 38
4,853	104		7.9	109	18.0	172	1.95	1.86	0.60	12.51	199					
1,500†	437		2.7	371	6.2		2.72	0.11	2.72	0.00		19.31 93.02		13.36	75	20
5,217	88		4.7	246	19.0		2.12	1.56	1.02	8.33	360 267	67.08	55	8.87		20
2,650	306		4.6	257							267	07.00	100	4.04	223	31
2,000	000		4.0	218	15.2	236	7.28	6.25	(1.92)‡	. —				-		10

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### ALPHABETICAL INDEX OF THE SECOND 500 LARGEST INDUSTRIALS

COMPANY	RANK
Acme-Cleveland	542
Acton	970
Advanced Micro Devices	873
Aegis	011
ATTIIIated Publications	780
Alabama By-Products	676
Alaska Interstate	645
Albany International	555
Alberto-Culver	775
Allegheny Beverage	944
Allen Group	543
Allied Products	556
Alton Box Board Amalgamated Sugar	595
Amdahl	/4/
Amerace	EE4
American Beef Packers	803
American Biltrite	740
American Business Products	820
American Crystal Sugar	502
American Greetings	525
American Maize-Products	E25
American Ship Building	922
American Sterilizer	797
Ameron	618
Ampco-Pittsburgh	510
Ampex	637
Angelica	883
Anta	856
Applied Power	790
Afctic Enterprises	214
Armstrong Rubber	500
Associated Coca-Cola Bottling	611
Athlone Industries	610
Augat	. 921
Automatic Switch	. 973
Atonoale Wills	. 646
Baldor Electric	901
Baily Manufacturing	517
Bandag	604
Banta (George)	896
Barber-Greene	728
Barber Oil	965
Bard (C. R.)	745
Bassett Furniture Industries	638
Beker Industries Belden	704
Belding Heminway	012
Betz Laboratories	700
beverage Management	020
BIDD	717
BIC Pen	804
Binks Manufacturing	962
Bird & Son	552
Blair (John)	759
Bilss & Laughlin Industries	617
Block Drug	878
Blue Chip Stamps	7/3
Bonemia	704
Brown-Forman Distillers	34 34
Brown & Sharpe Manufacturing 7	769
Brunswick Pulp & Paper 7	706
Brush Wellman	133
Buckeye International 9	41
Bulova Watch 7	27

2	Bundy Burndy	823
	CCI	693
	C.H.B. Foods	200
	CTS	770
	CTS	963
	Caule S	701
	Light Computer Products	200
	California Portland Cement	764
	Carlisle	572
	Carter-Wallace	112
	Centronics Data Computer of	105
	Chamberlain Manufacturing 7	18
	Champion Home Ruilders 5	70
	Checker Motors	74
	Chelsea Industries	19
	CHOCK FULL U. Nuts	E 4
	Cleveland-Cliffs Iron	49
	Linw	20
	Coachmen Industries 82 Coca-Cola Bottling Co. of Miami 97 Coleco Industries	24
	Coleco Industries91	76
	Coleman	2.2
	Combustion Equipment Associates 04	10
	Commerce Clearing House 73	1.4
	Commercial Shearing	'Q
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