

## George W. Scott papers

### Section 83, Pages 2461 - 2490

Business correspondence, arranged chronologically, of George W. Scott, one of the first residents of Edgerton, Kansas. A large portion of the collection is correspondence between Scott and Frank S. Hammond, Scott's partner in a 20,000 acre ranch in the Texas panhandle. Much of the correspondence deals with their attempts to raise cattle, lease the land, and sell or trade the property. Hammond worked as a general manager for several railroads (Kansas City, Fort Scott, and Memphis Railroad Company; Kansas City, Shreveport, and Gulf Railway Company; and the Kansas City, Watkins, and Gulf Railway Company) that were in the process of expanding their lines, and mentioned these activities in his letters. Due to their real estate investments in Texas, many letters come from banks, insurance agents, and land surveyors in the panhandle. Scott also served as secretary for the Johnson County Fair Association and owned the Gardner Lumber Company. Scott frequently corresponded with creameries, dairy farmers, wholesale dry goods retailers and seed merchants, including the Kansas Seed House owned by Frederick W. Barteldes in Lawrence. Also included are invoices, checks, contracts, and inventory lists from various businesses.

Creator: Scott, George W., 1850-1920

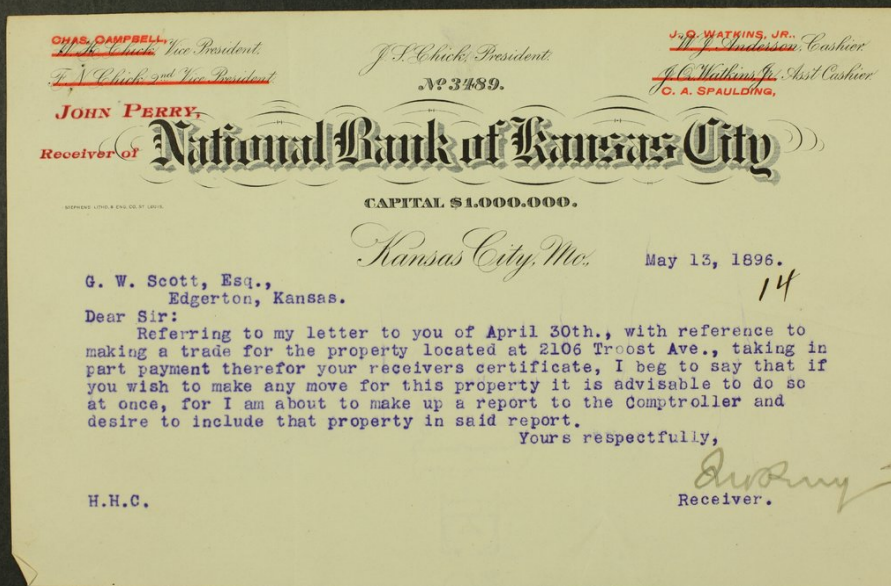
Date: 1889-1899

Callnumber: George W. Scott Coll. #119

KSHS Identifier: DaRT ID: 40119

Item Identifier: 40119

[www.kansasmemory.org/item/40119](http://www.kansasmemory.org/item/40119)







NO. 3489.

*John Perry*  
Receiver

## National Bank of Kansas City

Union Bank Note Co. N.C., Mo.

*Kansas City, Mo.* April 30, 1896.

G. W. Scott, Esq.,  
Edgerton, Kansas.

Dear Sir:

Referring to your proposition on No. 2106 Troost Ave., I beg to say that I do not consider it to the interest of this trust to recommend a less price than \$1,800 for that property. It is well rented, and the receipts for rent during the past year have been \$180, and from May 1st., will be at the rate of \$198. The <sup>expenses</sup> gross for taking care of the property for the past twelve months amount to \$35.94, which includes taxes, repairs, etc., leaving a net margin of \$144.06, or eight per cent on a valuation of \$1,800. Inasmuch as you are to be allowed the face of the balance of your claim, which is \$1,198.89, toward the purchase price, I cannot but feel that you are securing a very good bargain. A proposition from you to turn in your claim of \$1,198.89, and pay in cash \$601.11, for this property will be approved by me, and the acceptance of it recommended to the Comptroller. If you see your way clear to make this proposition, you should send me with the proposition your draft for not less than \$250. Upon receipt of the approval of the Comptroller, which will be secured as early as possible, a deed to the property will be furnished to you, when the balance of the money should be paid.

The figure put on all of this property has been on the basis of selling it for cash, and by allowing you to make this exchange you are



G.W.S. #2.

practically being paid your claim in full; and, what is better, being  
allowed to take property that is now actually paying eight per cent.

Yours respectfully,

*Justus*  
Receiver.

H.H.C.





PORT ARTHUR ROUTE.

KANSAS CITY, SHREVEPORT AND GULF RAILWAY COMPANY.  
KANSAS CITY TERMINAL CONSTRUCTION CO.

F. S. HAMMOND,  
GENERAL MANAGER.

SHREVEPORT, LA., May 14<sup>th</sup> 1896

George

Thanks for your sound advice  
in your letter of the 11<sup>th</sup> inst

This is a case where contracts  
don't count. Gillman said  
make it so warm for me that I  
would become disgusted and  
throw up the sponge.

Since meeting your matter  
have quieted down some - while  
I shall not retract anything  
shall adopt a protective policy  
and if they want to throw away  
good stuff foolishly I shall  
mink and let it go.

Mr Stetwell is my backer  
but is now in Europe. They  
cannot shake me out until  
he returns, I doubt if he would  
permit them to do so anyway.  
But they can make it warm.





PORT ARTHUR ROUTE.

KANSAS CITY, SHREVEPORT AND GULF RAILWAY COMPANY.  
KANSAS CITY TERMINAL CONSTRUCTION CO.

F. S. HAMMOND,  
GENERAL MANAGER.

SHREVEPORT, LA., \_\_\_\_\_ 189 \_\_\_\_\_

and uncomfortable This rail road  
life is h-l at best.  
Mick yerd and I could natin  
on something would stiffed up  
my back bone — Hope you  
will bring Mom's to town soon  
think yet yerd better go down and  
see him and settle it

Mr Hammond is well she  
works like a Turk keeping house  
raising chickens fighting the  
damn niggers all the time

I and away found home  
a good deal and take it  
all around dont know but  
I missed it leaving Matties  
I was Captain there. I am  
afraid this project will get fixed  
up in negroes hands. This  
is the natural result of bad managed  
RR properties  
ms F S Hammond





W. H. ANDERSON,  
Pastor, U. P. Church,  
GARNER, IOWA.

May 14<sup>th</sup> 1896

My G. W. Scott,  
Edgerton Kan.  
Dear Friend:-

Yours of May 12<sup>th</sup> to hand  
this A. M. My letter with bank stock en-  
closed which you have recd ere this answers your  
question. Thought however I had better write again.  
Yes I think you had better attend that meeting  
on May 25<sup>th</sup>. It at least will learn something  
of the size of the hole over there. Hope my letter con-  
taining <sup>the</sup> stock has reached you all right.

Yours sincerely,  
W. H. Anderson

JOHN ROBSON, PRES. AND TREAS.

A. ROBSON, VICE PRES.

A. M. FELLOWS, SEC.

## Lansing Lumber Co.

*Lansing, Iowa*, May 14<sup>th</sup> 96.

G.W. Scott Esq.,

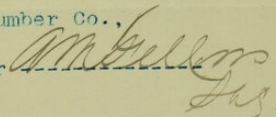
Edgerton, Kansas.

Dear Sir:- We have your letter 12", answering ours 11", and we will accept the situation as you understand it. Our dealings have always been pleasant, and we want them to so continue. In future please specify on your orders that you must have all W.P. and then there will be no trouble. We trust you will not need to throw any considerable part of the dimension into the # 2 pile.

Yours Very Truly,

Lansing Lumber Co.,

Per







1400-1402 UNION AVENUE,  
"STATION A."

J. G. PEPPARD,

SPECIALTY:  
GRASS AND FIELD  
SEEDS.

SEED MERCHANT.

Kansas City, Mo., May 15th. 1896.

Mr. G. W. Scott,

Edgerton, Kas.,

Dear Sir:-

Enclosed herewith hand you report on your shipment mixed car  
Seeds, also my check for \$269.33 in payment of same in full. Will return  
the bags to you very soon.

Kindly acknowledge receipt, and oblige,

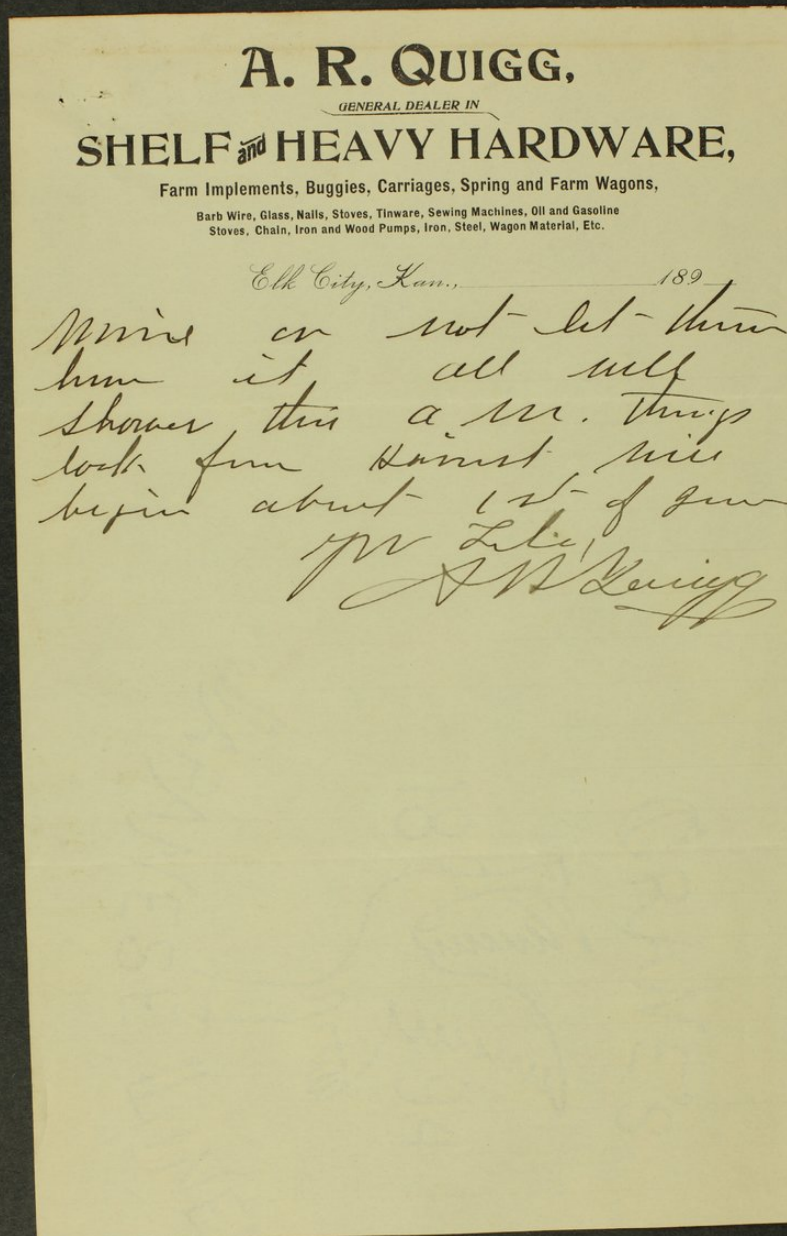
Yours truly,

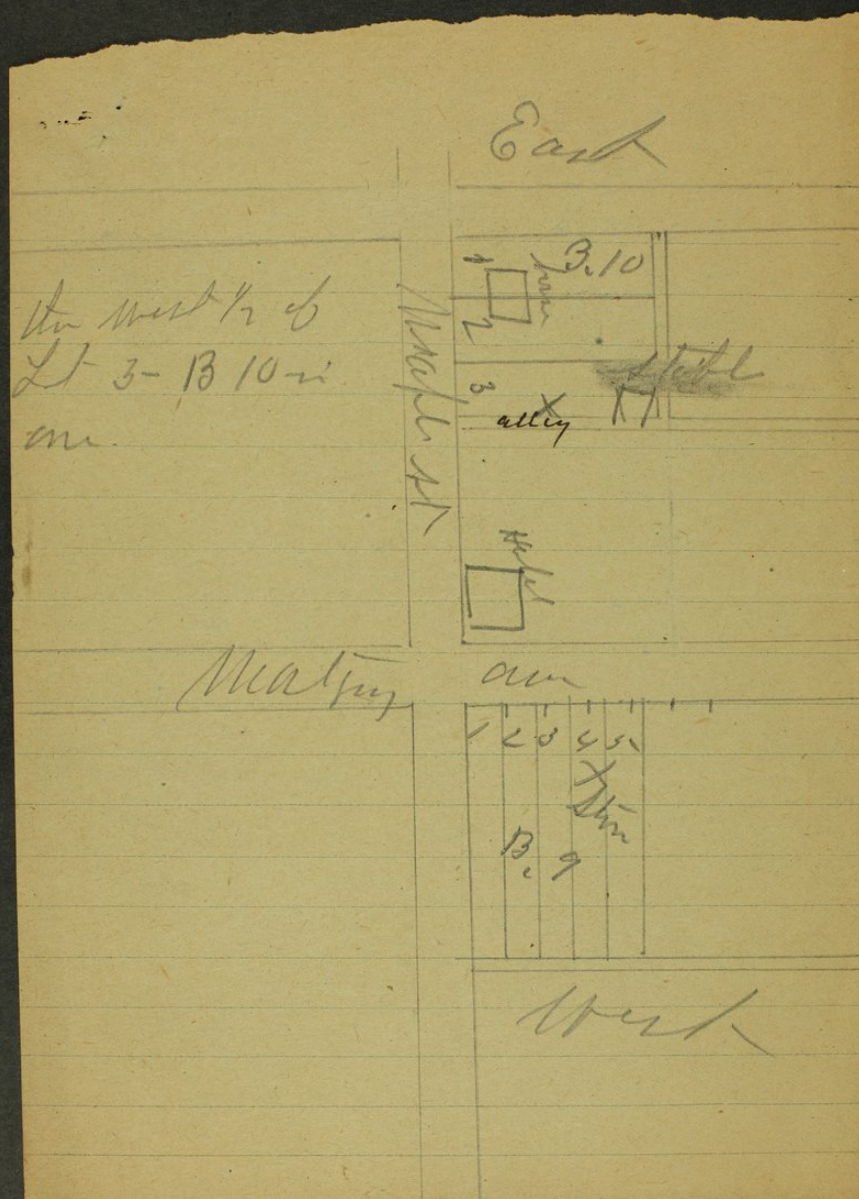
**A. R. QUIGG,**  
GENERAL DEALER IN  
**SHELF and HEAVY HARDWARE,**  
Farm Implements, Buggies, Carriages, Spring and Farm Wagons.  
Barb Wire, Glass, Nails, Stoves, Tinware, Sewing Machines, Oil and Gasoline  
Stoves, Chain, Iron and Wood Pumps, Iron, Steel, Wagon Material, Etc.

Elk City, Kan. May 15 1896

George I enclose you  
Diagram of <sup>Ref. Mayhew</sup>  
mill X next to the  
alley so you can locate  
it I presume that your  
paper will be quickest-  
way out I presume we  
will have to go in court  
and sue for the dues  
to be set aside and  
taken up if I  
by the certificate ~~but~~  
will buy it in your  
name party that holds  
it said he would not sell  
it to me and when taxes  
were redeemed it ~~would~~ of him  
by the Master Lee that  
hold Master of Notes he  
would have him to release











OFFICE OF  
R. T. HARDESTY,  
Wholesale and Retail Lumber,  
OFFICE AND YARDS COR. FRANKLIN & JACKSON STS.  
TELEPHONE 410.

*Houston, Texas,*

May. 16-96,

*28th*

Mr. G. W. Scott, Esq.  
Edgerton, Kan.  
Dear Sir.

I thought by this time you could stand a deal on that 1-1/2 acre tract all that I want is to release the claim on the 3-1/2 acre lot. the int' notes are as follows.  
one \$35.00 note due sept' 2-96.  
\*\*\* \$35.00. \*\*\*\* Mar' 2-97.  
\*\*\* \$35.00. \*\*\*\* sept' 2-97.  
\*\*\* \$35.00. \*\*\*\* Mar' 2-98.  
\*\*\* \$35.00. \*\*\*\* sept' 2-98. & precept' \$1000.00.  
now I will deed you the 1-1/2 acre tract if you will assume this claim. I will pay for making out all papers. I would like a decided answer. if we cant deal I expect to transfer the lot in another deal.

hoping to hear from you by return mail.  
I am yours truly.

*R. T. Hardesty*



Form No. 1.

**THE WESTERN UNION TELEGRAPH COMPANY.**  
INCORPORATED  
21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.  
This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, President and General Manager.

NUMBER	SENT BY	REC'D BY	CHECK
No	W	B	10 Paid

RECEIVED at 6:30 Pm 5/18 1896

Dated Eau Claire Sept Wis 5/18

To G W Scott

Edgerton No

will ship Pending Board thirteen  
sixteenth wire of inc satisfactory

Northern Lbr Co





40c-9-36.

*Please address all  
Mail to the Company.*

D. R. MOON, PRESIDENT,  
EAU CLAIRE, WIS.  
J. T. BARBER, VICE PRESIDENT,  
EAU CLAIRE, WIS.  
S. T. MCKNIGHT, SECY AND TREAS.,  
MINNEAPOLIS, MINN.

NORTH WESTERN LUMBER CO.  
EAU CLAIRE,  
WISCONSIN.

May 18, 1896.

Mr. G. W. Scott,  
Edgerton, Kans.

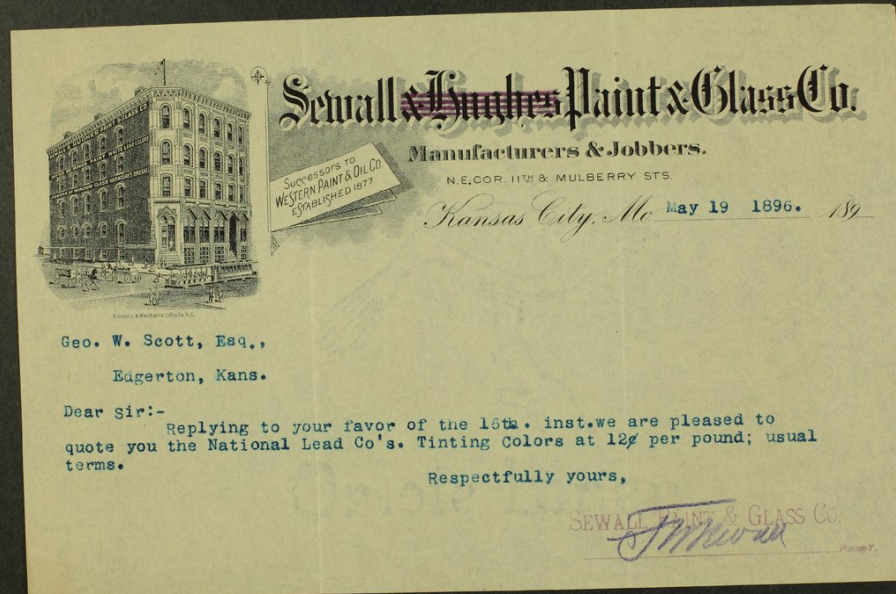
Dear Sir:-

We have your favor of the 15th enclosing addition to your recent order and we note the contents of your letter. In response to this we have wired you "Will ship sending boards 13/16. Wire if not satisfactory." Our stock will not surface two sides to 7/8, 13/16 being our standard. We will enter your order and make the shipment promptly unless we hear from you at once to the contrary. We will enter your order for 12 inch #2 boards for 4000 ft. as we think that will be the most satisfactory way to handle the matter. Trusting that you will advise us promptly if our treatment of your order is not satisfactory, we are,

Yours truly,

North Western Lumber Co.

*Welch*





Abstract No. ....

Sheet No. ....

Geo W. Scott Olathe Kansas May 20<sup>th</sup> 96  
Edgerton Kansas 21

Dr Sir. Enclosed find Bill receipted. —

In reference to abstract referred to I will say. I have but one price for all. But to my regular patrons in cases such as I know this to be. I make rates perfectly satisfactory and if you wish to place your order. I will risk my future business with you in making this work satisfactory in price to suit you. Such as you cannot complain of

Respectfully T. D. Hedrick

P.S. please state in your order what kind of work you. But if you will leave that to me I can satisfy you. as I know just what you wish to learn

**A. R. QUIGG,**  
GENERAL DEALER IN  
**SHELF and HEAVY HARDWARE,**  
Farm Implements, Buggies, Carriages, Spring and Farm Wagons,  
Barb Wire, Glass, Nails, Stoves, Tinware, Sewing Machines, Oil and Gasoline  
Stoves, Chain, Iron and Wood Pumps, Iron, Steel, Wagon Material, Etc.

Elk City, Kans. MAY 21 1896 189

Gave W Scott  
 Elk City  
 Dear Enclm find  
 you pretty soon  
 has been so busy for  
 small day did not  
 get a chance to sign  
 up paper. we are  
 having wet weather  
 and look like men  
 of it very many  
 but everything looks fine  
 what every nice summer  
 in 10 to 12 days I got  
 card from Purcell I got  
 3 1/2 in rain then the 18"  
 with 2 in the fall before  
 makes 5 1/2 in in 2 weeks  
 good enough  
 Yrs L. A. R. Quigg





*Leidigh & Havens Lumber Co.*

*Wholesale*

*Lumber, Shingles & Coal*

*619 New York Life Bldg.*

*Telephone 1812*

*Kansas City, Mo.* MAY 21 1896

Edgerton Lumber Co.,

Edgerton, Kas.

Gentlemen:-

New rules have been adopted here prohibiting shingles from remaining on track over 48 hours after arrival without demurrage. We have some cars we have to move soon and offer you delivered your station at cost subject to previous sale Extra \*A\* 6 to 2" at \$2.03 Will you not kindly give us an order for car. Of course we offer subject to previous sale. We guarantee grade of shingles to be first class.

Yours truly,

*Leidigh & Havens Lumber Co.*

By \_\_\_\_\_ Pres't.

Feb 26 G. W. Scott B + W 400  
 Mar 12 A. A. Fisher " 500  
 you did nothing with these as at  
 least I can't find any place mentioned  
 on your report which was right -  
 and I will go the regards on it -

This was written before I had your on the  
 mail and I can't take it back of course  
 if we would decide as soon as collected that it plain  
 to anyone it





G. W. SCOTT, <sup>Edgerton,</sup>  
Gardner.

J. H. OSBORN, Mgr.,  
Gardner, Kans.

## .... Gardner Lumber Company, ....

DEALERS IN

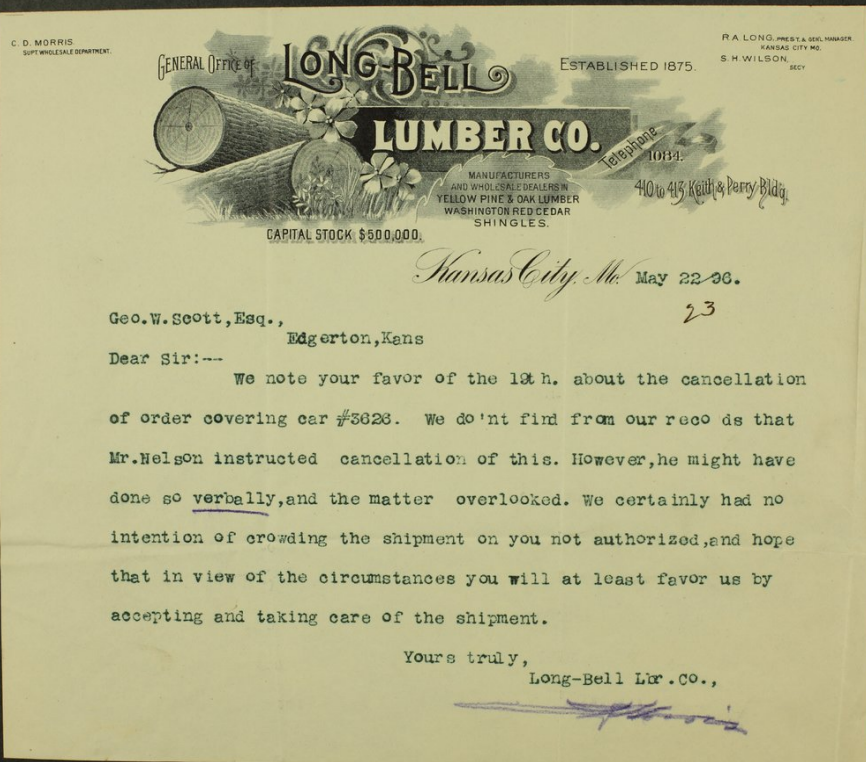
Coal, Paints, Lime, Cements, Brick, Sash and Doors,  
And All Kinds of Building Material.

Estimates on Bills Furnished Cheerfully.

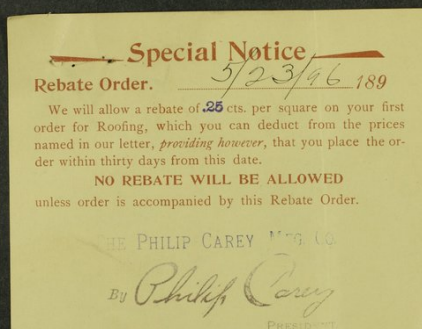
Gardner, Kansas May 21 1896

W

I suppose these little matters are a good thing and I put in four feet of night working the problem had to be done and I will confess that I was wrong as well as you on the note & said business both of us off and it came to me very plain you should not have made any part of the sum of or note business or any of the doubtful notes already disposed of we gave them away or in other words made the people a present of them and of course they were charged up to last year's business now when they pay them we are getting the amounts back again and I enter them on cash book as the B&W notes can be credited and also to show you where the surplus cash comes from which is right now you see this part clearly so you see stock has nothing to do with it and when I pay cash for stock or remit - I get credit for it on stock same with freight refused stock is credited when I remit - plain to me now shoot your word  
JH





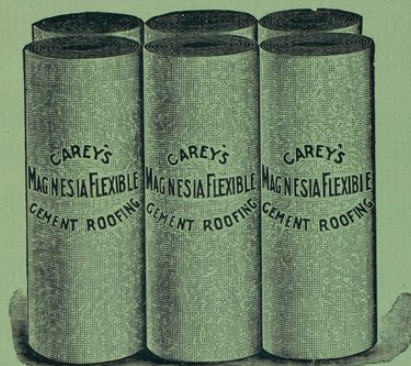


Form No. 20.

THE PHILIP CAREY MFG. CO.,  
LOCKLAND, OHIO.

SOLE MANUFACTURERS

## Carey's Magnesia Flexible Cement Roofing.



### --- PRICE LIST. ---

**MAGNESIA FLEXIBLE CEMENT ROOFING, No. 1.**  
Per Square (100 square feet surface measure) in-  
cluding all necessary materials as named in our  
catalogue. . . . \$4 00

**MAGNESIA FLEXIBLE CEMENT ROOFING, No. 2.**  
Per Square, same as above, . . . . 3 00

### SPECIAL.

Magnesia Dark Brown Roofing Paint, per gallon, . . \$0 75  
Magnesia Roofing Cement, per gallon, . . . . 1 00  
Cement for Repairing Gravel, Felt and other Compo-  
sition Roofs, per pound, . . . . . 08  
Stringed Sheathing Felt, in rolls of 500 square feet,  
per roll, . . . . . 2 50  
Roofing Brushes, each, . . . . . 1 75  
Asphalt Pitch, per ton, . . . . . 28 00

TERMS, 3 per cent. off where cash accompanies  
order, or net cash in 10 days after receipt  
of goods.

DISCOUNT 25% F. O. B. Lockland

NOTICE.—We can supply what is known as Two and Three-Ply Ready  
Made Roofing for temporary purposes, when desired, and will furnish  
samples and prices on application.  
We do not quote barbed wire nails, as they can be obtained at any  
hardware store.



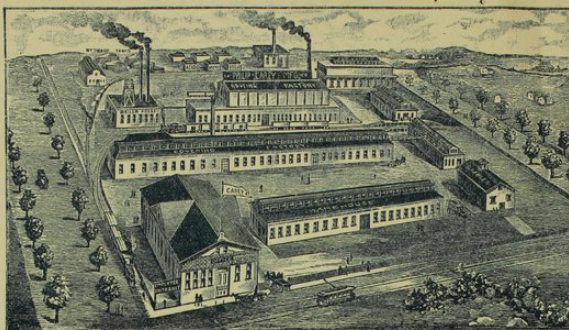
Form 209-3-96 5M.

PHILIP CAREY.  
Pres. & Gen'l Mgr.

## THE PHILIP CAREY MFG. CO.

ESTABLISHED 1873.

- CAREY'S -  
Asbestos Calcite  
- - AND - -  
Asbestos Magnesia  
Pipe Coverings  
- - FOR - -  
- High Pressure -  
Steam Pipes.



- CAREY'S -  
Sectional  
Removable  
Block and  
Asbestos Cement  
Lagings  
For Locomotive  
Boilers and  
Cylinders.

Telegraph Office:— Cincinnati, O.

Lockland, Ohio, May, 23rd., 1896.

### - Governing Department -

Carey's Standard Asbestos  
Sectional Removable  
Covering for High Pres-  
sure Steam Pipes.

Class B and Class C for  
Low Pressure Steam, Hot  
Water, Gas and Cold  
Water Pipes.

Carey's Special Coverings  
for Ammonia and Brine  
Pipes.

Fittings for Ells, Tees,  
Crosses and Globe Valves.

Carey's Standard Asbestos  
Cement Felting for Boi-  
lers, Domes, Heaters,  
Tanks, Stills, Breechings,  
Etc.

Carey's Standard Asbestos  
Removable Block Cover-  
ing for Marine and Sta-  
tionary Boilers, Locomo-  
tives, Domes, Heaters,  
Tanks, Stills, Etc.

Carey's Standard Asbestos  
Retort Cement for lining,  
repairing and cementing  
Gas Retorts and Fittings,  
Stoves, Furnaces, Etc.

Special Coverings for any  
purpose.



Mr. G. W. Scott,  
Edgerton, Kans.,  
Dear Sir:-

We are in receipt of your esteemed favor of the 21st. inst. and noted contents. In reply would say, we send you by this mail, under separate cover, samples of our No. 1 and No. 2 Magnesia Flexible Cement Roofing, also our catalogue, which will furnish you full information regarding its method of application, advantages, manner of construction, etc.

We call your special attention to both the composition and construction of our material. It is made chiefly of a solid body of Asphalt Cement and is the only material in use that will not become brittle and hard from exposure to the extremes of temperature. Our roofing remains flexible and retains its vitality under all conditions and seasons of the year. It is conceded by all practical builders to be one of the most durable and economical forms of roofing in use.

If you are in the market for a good, durable and permanent roof, we would recommend that you adopt our Cement Roofing No. 1. Our No. 2 material we are advocating for covering warehouse sheds, barns, stables and all similar classes of buildings. It is far superior to the ordinary coal tar, paper, and felt roofings now in use and will give better results in durability.

Our price is per the attached list, from which we allow a discount of 25 %, f. o. b. cars our factory. To make it a special inducement for you to consider placing this order with us, we will offer you the following proposition for your first order. To furnish the amount you will require as a sample order by allowing a rebate of 25 % per square, including everything complete, f. o. b. cars our factory. This will make the net cost of the heavy weight \$2.75 per square and the light weight \$2.00 per square, including everything complete, f. o. b. cars our factory.



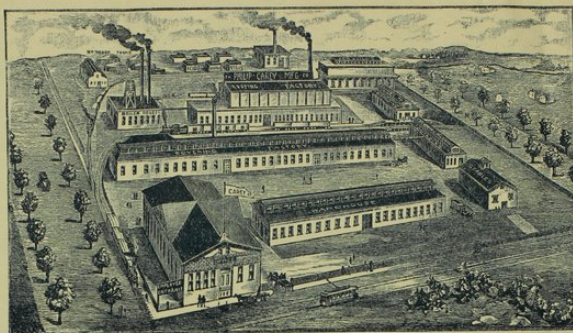
Form 209-3-96 5M.

PHILIP CAREY,  
Pres. & Gen'l Mgr.

## THE PHILIP CAREY MFG. CO.

ESTABLISHED 1873.

- CAREY'S -  
Asbestos Calcite  
- - AND - -  
Asbestos Magnesite  
Pipe Coverings  
- - FOR - -  
- High Pressure -  
Steam Pipes.



- CAREY'S -  
Sectional  
Removable  
Block and  
Asbestos Cement  
Laggings  
For Locomotive  
Boilers and  
Cylinders.

Telegraph Office:— Cincinnati, O.

Lockland, Ohio,

### - Covering Department -

Carey's Standard Asbestos  
Sectional Removable  
Covering for High Pressure  
Steam Pipes.

Class B and Class C for  
Low Pressure Steam, Hot  
Water, Gas and Cold  
Water Pipes.

Carey's Special Coverings  
for Ammonia and Brine  
Pipes.

Fittings for Ells, Tees,  
Crosses and Globe Valves.

Carey's Standard Asbestos  
Cement Felting for Boi-  
lers, Domes, Heaters,  
Tanks, Stills, Breechings,  
Etc.

Carey's Standard Asbestos  
Removable Block Cover-  
ing for Marine and Sta-  
tionary Boilers, Locomo-  
tives, Domes, Heaters,  
Tanks, Stills, Etc.

Carey's Standard Asbestos  
Retort Cement for lining,  
repairing and cementing  
Gas Retorts and Fittings,  
Stoves, Furnaces, Etc.

Special Coverings for any  
purpose.

### No. 2.

The Railroad Company quote us this day the rate of freight  
from Lockland to your city as .54 per 100 pounds, less car  
lots. The heavy weight roofing weighs 100 pounds to the  
square and the light weight 60 pounds to the square in com-  
plete shipping order.

If you want something cheaper, such as a two or three ply  
felt roofing, we will be glad to forward samples and quote  
prices upon application; but if you are in the market for  
good article, it will certainly pay you to invest in our Gen-  
ent Roofing.

Hoping to hear from you with your order, we are,

Very Respectfully,  
The Philip Carey MFG. Co.

M.M.H.







THE J.MC.GRAKEN COMPANY,  
PORTLAND, OREGON.

Gentlemen:-

We have recently completed a very substantial warehouse 100 X 200 feet and have used Carey's Magnesia Flexible Cement Roofing. It is giving excellent satisfaction under very severe tests. Our roof is very flat with a pitch of only three-quarter inch to the foot. About the time the building was ready for the roof it commenced to rain and rained almost incessantly for two months. We had to catch the time as we could to put it on. No other roofing we know of would have borne such treatment and it has shown no signs of leaking, although soon after it was applied and before the mud had time to fairly dry, there was a fall of snow to the depth of eight inches, which went off with a heavy rain. We did not disturb the snow on the roof enough to clean the gutters, but let it take its own course and the roof never leaked a drop.

The care with which the roofing can be laid is quite a feature in its favor. The writer's son, who is our book-keeper and not accustomed to mechanical work, took charge of laying the roof and with a few carpenters and laborers put on 100 squares in about 14 hours, including painting the first coat.

Very Respectfully,

The J.Mc.Graeken Co.

COPY.





A.B. Farquhar, Chairman,

W.E. Farquhar, General Manager.

THE A.B. FARQUHAR COMPANY, LIMITED.

YORK, PA.

The Philip Carey Mfg. Co.,

Lockland, Ohio.,

Gentlemen:-

No, we are not ready to buy any more roofing yet. Have not commenced on the Foundry building. Will bear you in mind when we put it up.

The report of the J. Mc. Craken Co. of your roof is not exaggerated at all. We put on some 200 squares which we purchased of you with a carbonator and two or three laborers without the least difficulty and trifling cost. The roof has never leaked a drop that we can see. The coating that you sent us to cover it being about twice as much, as we wanted, we have held over half to use when the weather gets warm. We will then sift sand over it and believe the roof will be good for twenty years or more with possibly an occasional coating.

Very Respectfully,

The A.B. Farquhar Co., Ltd.

COPY.





THE LEXINGTON & EASTERN RAILWAY COMPANY,  
General Offices,  
Lexington, Kentucky.

-----

The Philip Carey Mfg. Co.,  
Lockland, Ohio.,

Gentlemen:-

Agreeable to your request of the 1st. inst. we will state that we have considerable of your Magnesia Flexible Cement Roofing in use on various buildings belonging to this company, including several stations, a round house, dancing platform, etc., and we have found it to be a very efficient roofing and in every respect as you have represented it.

Yours Truly,

J.D. Livingston,

V.P. & G.M.

COPY.





F. Brotherhood,

Supt.

Smith, Bristol,

Brotherhood, Beaufort.

Office of

THE PHOSPHATE MINING COMPANY, LIMITED.

BEAUFORT, S. C.

The Philip Carey Mfg. Co.,

Lockland, Ohio.,

Gentlemen:-

We had an inquiry recently from Chattanooga about your roofing and replied as follows:

"We have had it in use upon the roof of our drying sheds (240 X 70) for one year. We think we have given it a very severe test, as we kiln dry rock in these sheds, and we find that it in every way comes up to the guarantee of the makers. We are very well pleased with it."

You are at liberty to use this if you so desire.

Yours Truly,

The Phosphate Mining Co. Ltd.

F. Brotherhood, Supt.

COPY.





D.H. Matson, Pres.  
H.N. Maxton, General Agent.  
C.B. Bell, Secy & Treas.  
Roanoke, Va.

H.R. Nather, Manager.  
Cincinnati Office,  
Nos. 201 - 202 Heave Bldg.  
Telephone 1056.

THE POCAHONTAS COAL COMPANY,  
CINCINNATI, OHIO.

Mr. J.H. Riefenhyder,  
Secy. St. Louis Cotton Compress Co.,  
St. Louis, Mo.,

Dear Sir:-

Your favor of the 19th, inst. asking our opinion with reference to the "Carey Magnesia Flexible Cement Roofing," has been received.

Our experience has been that this is the very best roof on the market to-day and only recently we purchased this roofing for a new building, 30 X 145. It is attractive, durable and fire-proof and we believe eventually the most economical.

It gives us great pleasure to be afforded the opportunity to speak a good word for Mr. Philip Carey, of The Carey Manufacturing Co., who is a gentleman of the highest integrity, thoroughly reliable, and we are sure your business relations with him will be of the most pleasant and satisfactory nature.

Yours Truly,

H.R. Nather, Manager.

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