

## Rolla Clymer correspondence

### Section 439, Pages 13141 - 13170

This series of the Rolla Clymer collection includes sent and received correspondence arranged chronologically beginning in 1909. With few exceptions, the correspondence provides a continuous and very complete view of his activities. Much of the earliest correspondence in the Clymer collection pertains to information about the College of Emporia for the period Clymer was a student there. Scattered throughout the remainder of the correspondence is information about Emporia athletics and alumni activities and letters with former classmates. From 1914 to 1918, Clymer was editor and manager of the Olathe, Kansas, Register. In 1918, Rolla Clymer moved his young family to El Dorado, Kansas, where he became editor and manager of the El Dorado Republican. Except for a six month hiatus in 1937 as editor and manager of the Santa Fe New Mexican in Santa Fe, New Mexico, Clymer served the remainder of his professional career in El Dorado.

In his later years, Clymer devoted much of his time to efforts to preserve the Kansas Flint Hills region which he dearly loved. In addition to newspaper editorials, he wrote and published numerous widely circulated articles and poems about the Flint Hills. Perhaps his best known tribute was his poem "Majesty of the Hills," which helped earn him the designation as Poet Laureate of the Flint Hills. Rolla Clymer died on June 4, 1977, having been the editor of the El Dorado Times for fifty-nine years. For a complete contents list of the Rolla Clymer collection, see the External Links below.

Date: 1909-1977

Callnumber: Rolla Clymer Coll. #9, Box 1 - 49

KSHS Identifier: DaRT ID: 229011

Item Identifier: 229011

[www.kansasmemory.org/item/229011](http://www.kansasmemory.org/item/229011)

MONTGOMERY WARD

CHICAGO

July 11, 1934

Mr. R. A. Clymer  
The El Dorado Times  
El Dorado, Kansas

Dear Mr. Clymer:

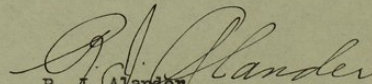
We have advised our Store Manager, Mr. Young, that his National Advertising Campaign should be included in his general agreement.

It is true that separate schedules were sent out for tire advertising and regular merchandise copy. The reason for this was that we intend the tire insertions to be run without fail, whereas, it is up to you and the Store Manager to work out the proper amount of merchandise copy.

Incidentally, the above plan is carried out in every one of our stores on an arrangement similiar to El Dorado.

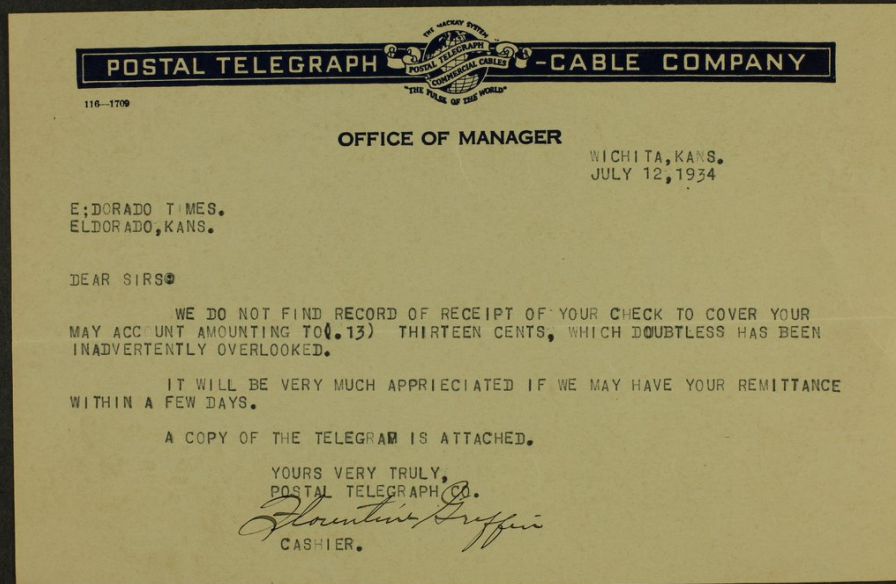
Very truly yours,

MONTGOMERY WARD & CO.

  
R. J. Alander  
Director, Adv. Contracts

RJA:MMK

## Rolla Clymer correspondence





## Rolla Clymer correspondence

Douglas Ks 7/13 34  
 Wm R A Clymer  
 Eldorado Ks

My dear friend:

I have had  
 in mind to let Jo. Satterthwaite  
 make my first announcement  
 & ask others to follow so  
 to this end I told Jo & he  
 said he would give me a good  
 write up & I trusted to that  
 effect & paid no more attention  
 I would not criticize Jo for he  
 has always & is now my best  
 friend taking my part when  
 no one would or dared to  
 but if you read his article  
 he bungs up the old ~~com~~ poor  
 house deal which is history &  
 no man ever heard me say "ouch"  
 God almighty took care of

## Rolla Clymer correspondence

Eventson & I hoped never to hear  
of it again.  
Jo thinks a sympathy  
campaign wins. I intended to  
still want to will be elec  
nominated & elected on these  
plans, of native born business  
experience, capability,  
age, & was going to ask Eldreds  
voters to put me on the ticket  
to balance it as you know  
about all the candidates hail  
from Eldreds also "I'm broke  
to need the job".

I am asking you to give  
me an announcement of any  
sort & you make still be  
all right only I want Jo's to  
go for what it is worth &

Here are a few suggestions:  
Born at Douglas Aug 1/1880  
taught school 10 yrs in Butler  
no republican was ever turned  
back without his petition was  
attended to.

Even the Demo's used to  
come to me to get information  
about my trip.  
served on trip. board, school  
board, county board, till now  
I can hardly load myself.  
Paid lots of tax to Butler Co.  
Know how the farmer & labor  
man feels.

Now Rolla. this is strictly  
confidential. Jo's plan might  
win but I don't want it  
that way. my

## Rolla Clymer correspondence

Desant to be the most  
popular C. Tree. Butler  
ever had.

I have been working  
to my hands are stiff &  
you'll see I can hardly scrawl.  
Hoping you see my attitude  
& are fully in sympathy.

I remain

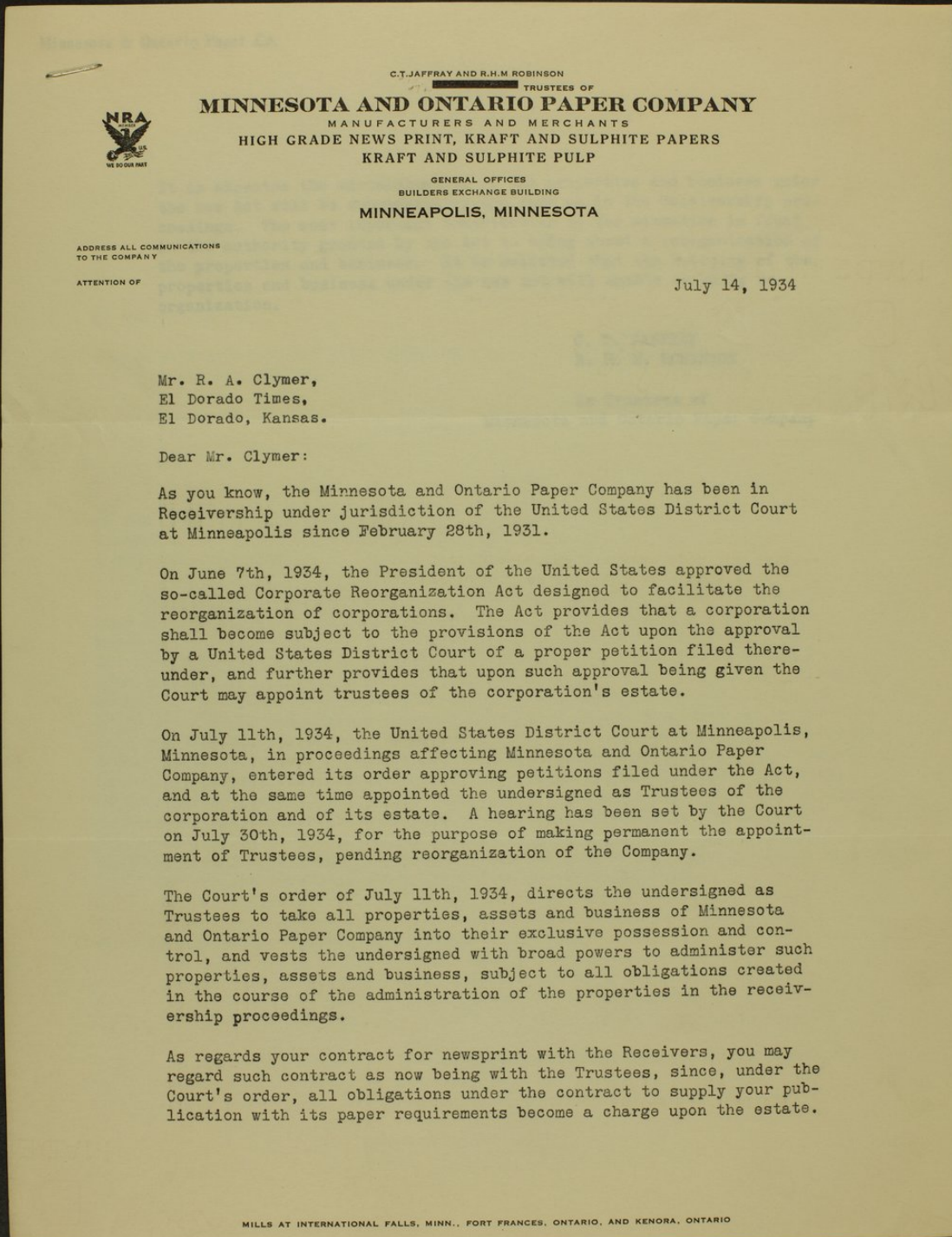
Your friend

Joshua Jones

Douglas Co.



## Rolla Clymer correspondence





Minnesota & Ontario Paper Co.

UNITED STATES DISTRICT COURT

DISTRICT OF MINNESOTA

It is expected the administration of the properties and business under the new Act will be substantially the same as in the Receivership proceedings. The most important contribution to the situation is found in the authority granted by the Act to bring about a reorganization of the properties and business. It is believed that the bringing of the properties and business under the new Act will enable an early re-organization.

C. T. JAFFRAY  
R. H. M. ROBINSON

As Trustees of  
Minnesota and Ontario Paper Company

TO THE CREDITORS AND STAKEHOLDERS OF  
MINNESOTA AND ONTARIO PAPER COMPANY,  
A MIAMI CORPORATION.

NOTICE IS HEREBY GIVEN that pursuant to an order entered in the above entitled matter dated July 11th, 1934, and filed with the Clerk of said Court at St. Paul, a hearing will be held before the above named Court at the Federal Building in the City of Minneapolis, Minnesota, on July 12th, 1934, at 10 o'clock A. M. pursuant to the provisions of Section 77-B of "An Act to establish a Federal Board of Liquidation, to amend the existing laws relating to the reorganization of corporations, and for other purposes," approved July 1st, 1934, as amended, to determine whether or not the said Court should appoint C. T. Jaffray and R. H. M. Robinson as trustees of Minnesota and Ontario Paper Company, or their heirs and assigns, and whether the properties of the properties, assets and business of the debtor aforesaid be sold under the provisions and authority conferred upon said Court in a proceeding pending in said Court entitled "First National Bank, a corporation, Complainant, vs. Minnesota and Ontario Paper Company, a corporation, Defendant," Case No. 1934, and whether any auxiliary thereto in other jurisdictions of the United States District Court, or shall require C. T. Jaffray and R. H. M. Robinson as Trustees, and upon a preliminary finding of fact, shall appoint an additional Trustee or Trustees, at which time and place opportunity will be given to all interested parties to be heard on the matters then before the Court.

Dated at Minneapolis, Minnesota, this 11th day of July, 1934.

C. T. Jaffray  
R. H. M. Robinson

As Trustees of Minnesota and Ontario Paper Company



## Rolla Clymer correspondence

UNITED STATES DISTRICT COURT

DISTRICT OF MINNESOTA

FOURTH DIVISION

IN THE MATTER OF

MINNESOTA AND ONTARIO PAPER COMPANY  
A CORPORATION, DEBTOR.

IN CONSOLIDATED PROCEED-  
INGS FOR REORGANIZATION  
OF A CORPORATION  
NO. 11640

TO THE CREDITORS AND STOCKHOLDERS OF  
MINNESOTA AND ONTARIO PAPER COMPANY,  
A MAINE CORPORATION:

NOTICE IS HEREBY GIVEN that pursuant to an order entered in the above entitled matter dated July 11th, 1934, and filed with the Clerk of said Court on said date, a hearing will be held before the above named Court at the Federal Building, in the City of Minneapolis, Minnesota, on July 30th, 1934, at 10 o'clock A. M., pursuant to the provisions of Section 77-B of "An Act to establish a Uniform System of Bankruptcy throughout the United States" approved July 1st, 1898, as amended, to determine whether or not said Court shall make permanent the appointment of C. T. Jaffray and R. H. M. Robinson as Trustees of Minnesota and Ontario Paper Company, or shall terminate such appointment and restore the possession of the properties, assets and business of the debtor either to said debtor or to the receivers and ancillary receivers heretofore appointed by said Court in a proceeding pending in said Court entitled "Wirt Wilson & Company, a corporation, Complainant, vs. Minnesota and Ontario Paper Company, a corporation, Defendant", Equity No. 1950, and proceedings ancillary thereto in other jurisdictions of the United States District Court, or shall remove C. T. Jaffray and R. H. M. Robinson as Trustees and appoint a substitute Trustee or Trustees, or shall appoint an additional Trustee or Trustees, at which time and place opportunity will be given to all interested parties to be heard on the matters then before the Court.

Dated at Minneapolis, Minnesota, this 12th day of July, 1934.

C. T. Jaffray  
R. H. M. Robinson

As Trustees of Minnesota and Ontario Paper Company.

## Rolla Clymer correspondence

Mound Valley, Kansas  
July 16, 1934

Mr. R. A. Clymer  
Editor El Dorado Times  
El Dorado, Kansas.

Dear Mr Clymer:

I want to thank you for the nice write up and publicity that you gave me in the June thirtieth issue of El Dorado Times.

I appreciate the fact that candidates for State Offices depend largely upon the newspapers for a successful election.

I wish to assure you that if I am elected to the office of State Auditor I will so conduct the affairs of that office, that you will have no cause to regret having helped me attain the office.

Again thanking you for the write up and publicity, and for what other assistance you might give me in my campaign, I am

Very Truly Yours,  
*Guy Call*  
Guy Call

GC/ERC





## Rolla Clymer correspondence

HAROLD MCGUGIN  
30 DISTRICT KANSAS

HOME ADDRESS  
COFFEYVILLE, KANSAS

COMMITTEES:  
MINES AND MINING  
COINAGE, WEIGHTS, AND  
MEASURES

**Congress of the United States**  
**House of Representatives**  
Washington, D. C.

Coffeyville, Kansas,  
July 16, 1934.

Mr. R. A. Clymer,  
Eldorado Times,  
Eldorado, Kansas.

Dear Rolla:

Unless you have an out and out personal choice for state auditor, I should like to appeal to you to give your consideration and support to Guy Call of Mound Valley.

Mr. Call is a former member of the state senate from Labette County and has been a successful business man. He is a well educated man and is qualified in every respect. He is a man whose character and integrity are above question. He is a good Republican. In office, he will render a service which will be a credit to the state. No one who supports him will ever be embarrassed for having supported him.

Mr. Call is my personal friend and I have a deep personal interest in his welfare. If you have any personal interest in this race, of course, I do not even suggest that you submerge your personal interests for mine. In the event that you are not particularly personally interested, I should deeply appreciate your kindness in giving Mr. Call some support.

With best wishes, I am

Very truly yours,

HM:h

*Harold McGugin*



## Rolla Clymer correspondence

July 17, 1934

Minnesota & Ontario Paper Company,  
Minneapolis, Minn.

Dear Sirs:-

Please enter our order, under our contract, and for immediate shipment one car of news print. We will ask that you pay particular attention to the following specifications in order to balance our assortment.

Here is what we want:

Not less than thirty-five (35) 17½-inch rolls.

Balance of car 34½-inch rolls.

Please deliver this into El Dorado over the Atchison, Topeka and Santa Fe railroad lines.

We ask that you acknowledge receipt of this order and indicate probable date of shipment.

Very truly yours,

THE TIMES PUBLISHING COMPANY  
per



## Rolla Clymer correspondence

GOV. ALF. M. LONDON, CHAIRMAN  
LAKIN MEADE, TOPEKA  
GILES R. ATHERTON, EL DORADO  
T. M. NORTHUP, QUINTER

### STATE OF KANSAS



### FORESTRY, FISH AND GAME COMMISSION

GILES R. ATHERTON, COMMISSIONER

~~EXHIBIT 100-100000~~

Cook Minn.

July 18 1934.

Mr. R.A.Clymer;  
ElDorado Kansas.

Dear Roll:-

If that long hungry hound of a Governor's secretary thinks that he can get away with putting me in the same class as John Dillinger he is mistaken and I will take care of that bank walker when I get back home.

Well it is still nice and cool up here, Martha got all hot yesterday thought that the weather was too hot but when <sup>she</sup> looked at the thermometer and found that it was only 81 she cooled off at once. There is some difference between that and 108.

Every one is feeling fine and I think that Hall is feeling a lot better, is eating and sleeping fine now.

I am getting rather homesick for that bunch down there and am about ready to come home but when I say any thing about it they all set up a howl about it.

I think that conditions here in the north part of the state are a little better than they are else where. We have had plenty of rain and what crops they raise are looking very good. I don't think from what I can learn that the people are entirely satisfied with the administration. I hear quite a lot of complaint around here.



GOV. ALF. M. LONDON, CHAIRMAN  
LAKIN MEADE, TOPEKA  
GILES R. ATHERTON, EL DORADO  
T. M. NORTHUP, QUINTER

STATE OF KANSAS



FORESTRY, FISH AND GAME COMMISSION  
GILES R. ATHERTON, COMMISSIONER  
EL DORADO, KANSAS

Hope that things are going along all right down there. I am sure that the town is some better off since you got rid of McCluggage. Can't you get some one to appoint Grant to some office out side of the state?

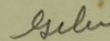
I don't know just when I will be home am waiting for Larrabee and Strong to send out a S.O.S. and it may come at any time.

Wish that you were up here would like to mix up one of my special drinks for you. Those who have tried them think that they are fine. Am still on the wagon my self.

Hope that the weather has cooled of down there and that you are getting more rain.

Best regards to all

Yours





M. &amp; O. No. 148 (2000 6-34)

MINNESOTA & ONTARIO PAPER CO.

MILL No. F-51-7

## NOTICE

This Order is Accepted on the Distinct understanding that it is not subject to cancellation after Five (5) Days, and is entered subject to Strikes, Fires, Floods or other Causes Beyond our Control.

MANUFACTURERS AND MERCHANTS

CUST. No. LETTER

HIGH GRADE NEWSPRINT KRAFT AND SULPHITE PAPERS

DATED 7-17-3

1100 Builders Exchange

Minneapolis, Minn.

DATED 7-17-34

JULY 19TH, 1934

### ACKNOWLEDGEMENT OF ORDER FROM

SHIP TO

THE EL DORADO TIMES

SAME

EL DORADO, KANSAS

[illegible]

ROUTING

MD&W DW&P SOO LINE  
MD&W M&I NP

MN&S CGW AT&SF

**SPECIAL INSTRUCTIONS:**



## Rolla Clymer correspondence

July 20, 1934

Mr. Wilbur E. Morris, Postmaster  
El Dorado, Kansas

My Dear Mr. Morris:-

We received today through the mails a large envelope, bearing the return address of the Wichita Eagle, containing newspaper mat and publicity matter. This was designated first-class matter by postal officials and we were forced to pay excess postage of 12 cents on the parcel, though it was sent unsolicited and the matter it contained probably will not be used by us for publication. The envelope was delivered to our office and the excess postage had been paid before we were aware of its contents. We will appreciate it if you will notify the sender of the situation appertaining and caution it against mailing such matter with insufficient postage. We receive a great deal of unsolicited publicity material and if we were forced to pay excess postage on all parcels--the great majority of which is discarded--it would be an unfairly heavy item of expense. We, as the innocent recipients of such packages, are helpless to protect ourselves under the circumstances, as it is not always possible to check the mail carefully when received at the post office. We will be grateful for any efforts you may extend to prevent frequent recurrences of such cases.

Very truly yours,

THE TIMES PUBLISHING COMPANY  
per





## Rolla Clymer correspondence

LUNSFORD, BARNES & COMPANY  
CERTIFIED PUBLIC ACCOUNTANTS

WILLIAM H. MOBERLY, C. P. A.  
RESIDENT MANAGER

WHEELER, KELLY, HAGNY BLDG.  
WICHITA, KANSAS

KANSAS CITY  
PIONEER TRUST BLDG.  
TULSA  
EXCHANGE NATL. BANK BLDG.  
NEW YORK  
50 BROAD STREET

July 20, 1934

The Times Publishing Company,  
El Dorado, Kansas.

Dear sirs:

The Revenue Act of 1934 imposes a Capital Stock Tax and Excess Profits Tax to supplant similar taxes included in the National Industrial Recovery Act, which latter taxes were repealed at the effective date of the Revenue Act of 1934.

The present Act provides that Capital Stock Tax Returns, which are for the year ended June 30, 1934, shall be filed not later than July 31, 1934, but a general extension recently granted by the Commissioner of Internal Revenue extends the filing date to August 31, 1934. It is further provided in the Act that each corporation must make a new declaration of the value of its stock as at the close of its fiscal year ended June 30, 1934, or the last fiscal year ended prior thereto. This new declaration of value shall be in such amount as the Company deems advisable but such declared value shall not be amended, except as to adjustments, as a basis for filing returns in future years.

The rate of the Capital Stock Tax is \$1.00 per \$1,000.00 of the declared value of the capital stock. Upon this valuation each corporation is permitted to earn an amount equal to 12-1/2 % before application of Excess Profits Taxes which, under the Revenue Act of 1934, are at the rate of 5% of the net taxable income in excess of the exemption computed upon the declared valuation of the capital stock.

Since the adjusted declared value of the capital stock of each domestic corporation has a direct bearing on the Excess Profits Taxes assessable in future years extremely careful consideration must be given at this time to the new valuation to be placed upon the capital stock of each Company.

We are following our usual practice of advising clients concerning new requirements and if you desire us to prepare this Return for you we will be pleased to do so upon receipt of your advice to that effect.

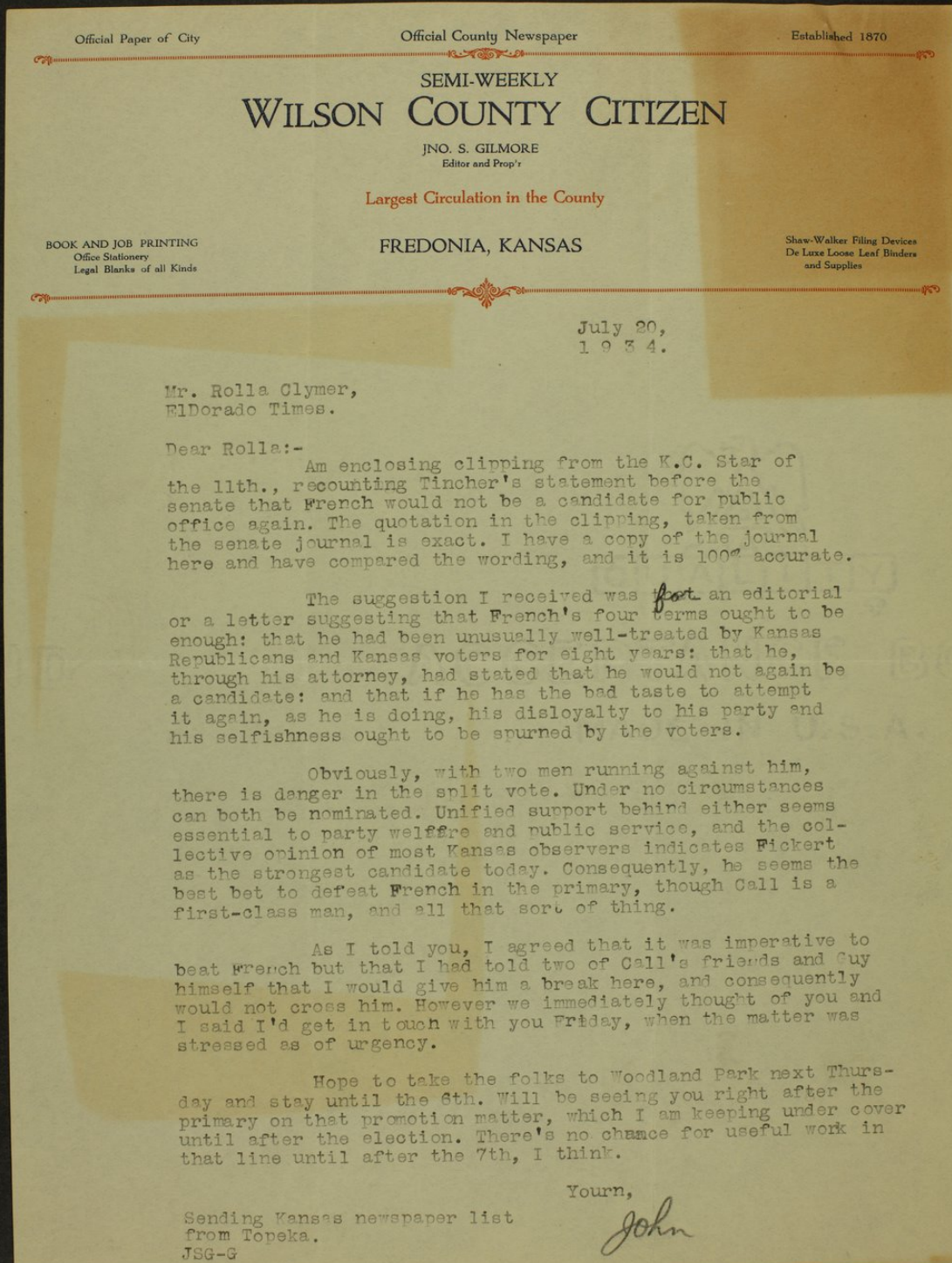
Yours truly,

*Lunsford, Barnes and Company*





## Rolla Clymer correspondence



## Rolla Clymer correspondence

It is well known among Republicans that the auditor has been advised by leaders throughout the party not to undertake the race this year. They pointed out that the impeachment proceedings had brought difficulties to the party and that if he became a candidate it would tend to "put the party on the spot" and make more difficult the holding of the state in the Republican column this fall.

French has made no statement as to why he entered the race for the Republican nomination for auditor for a fifth term. His action was a great surprise to most Republican leaders and workers throughout the state.



## Rolla Clymer correspondence





## Rolla Clymer correspondence

THE INFORMATION.  
**FRENCH'S RACE A SURPRISE.**  
Attorney in Impeachment Trial  
Had Said He Was Through.

TOPEKA BUREAU  
THE KANSAS CITY STAR  
(By a Member of The Star's Staff.)

TOPEKA, July 11.—Kansas are expressing considerable surprise at the candidacy of W. J. French, state auditor, now seeking a fifth term nomination on the Republican ticket. They remember that in the course of the impeachment trial of French, last winter, J. N. Tinscher, French's chief counsel, announced that French's political career was ended. Now the announcement that French is in the race for a fifth term has caused more comment among Republicans than almost any other feature of the primary contest.

Mr. Tinscher made his announcement the last day of the impeachment trial before the senate. On page 15 of the senate journal for February 6, the second paragraph of Mr. Tinscher's address to the senate said:

## Rolla Clymer correspondence





## Rolla Clymer correspondence

July 20, 1934

Lunsford, Barnes & Company,  
Wichita, Kansas

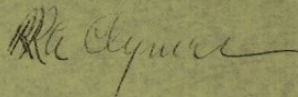
Attention Mr. W. H. Moberly

Dear Sirs:-

Answering your recent letter, will say that we desire your firm to make out the Capital Stock Tax Returns for the federal government, for our firm, if that is necessary this year. We were under the impression, however, that the returns we made last year were to extend over a two years' period. It might be possible to reduce the total this year and we would like to advise with you before the returns are finally made.

Very truly yours,

THE TIMES PUBLISHING COMPANY  
per





ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

ATTENTION OF O. H. Ogren

C.T. JAFFRAY AND R.H.M. ROBINSON  
TRUSTEES OF

### MINNESOTA AND ONTARIO PAPER COMPANY

MANUFACTURERS AND MERCHANTS  
HIGH GRADE NEWS PRINT, KRAFT AND SULPHITE PAPERS  
KRAFT AND SULPHITE PULP

GENERAL OFFICES  
BUILDERS EXCHANGE BUILDING  
MINNEAPOLIS, MINNESOTA

July 20th, 1934

The El Dorado Times  
El Dorado, Kansas

Att: Mr. R. A. Clymer

Gentlemen:

We wish to acknowledge and thank  
you for your order dated the 17th for specifica-  
tions for a car of Newsprint to contain not less  
than 35 rolls of 17 1/4", balance 34 1/4".

The car will be so routed as to  
give the Santa Fe haul into El Dorado as you will  
note from the enclosed formal acknowledgment show-  
ing specifications as entered with our Mill.

Very truly yours,

*O. H. Ogren*  
O. H. Ogren  
Sales Department

OHO/dt

MILLS AT INTERNATIONAL FALLS, MINN., FORT FRANCES, ONTARIO, AND KENORA, ONTARIO



## Rolla Clymer correspondence

TELEGRAMS:  
KEIGHBRACE, AUDLEY, LONDON.  
TELEPHONE:  
GROSVENOR 6321.

PARK LANE HOTEL  
PICCADILLY  
LONDON, W.1

July 21, '24

Dear Rolla:

True to my promise  
I am doing an unusual thing  
by writing a letter.

Got here the 19th after a  
very pleasant trip. No sickness  
in the family. The "Pres.  
Harding" is a fine small  
ship where we had the  
best of service and the  
finest food all the way.

After a few days of  
English and French food  
we appreciate our own

## Rolla Clymer correspondence

food all the more. It  
looks like the U.S. lines are  
getting more than their share  
of business and have been full  
when others were not.  
I do hope they keep up  
the good work. We  
came in from Plymouth  
and have nice quarters  
in a real hotel with  
a fine view of every thing  
in this neighborhood. Parks  
all around (Green & Hyde)  
and the Palace just  
across the way.

London is no mean city.  
There is so much of interest  
that we despair of starting  
with so little time. The



## Rolla Clymer correspondence

TELEGRAMS:  
KEIGHBRACE, AUDLEY, LONDON.  
TELEPHONE:  
GROSVENOR 6321.

PARK LANE HOTEL  
PICCADILLY  
LONDON, W.1

historical part alone is appalling.  
The Abbey alone with <sup>some</sup> buildings  
as before Norman times would  
hold me for weeks. For  
once, Edwina was interested  
in 'a graveyard'. This  
morning, I visited St Bartholomew's  
Hospital, founded in 1123,  
and now the only hospital in  
the old City. They have  
recently dug up and have  
on display an old Roman  
sarcophagus, found beneath  
a building. The bird is  
quite dead. Of course  
we saw the changing  
of the guard <sup>at the Palace</sup> as it was

## Rolla Clymer correspondence

only a few minutes walk x  
a great show x The Tower  
also reeking with history.  
Saw the original barber's pole.  
As explained to us, in the  
old days everybody in battle  
fought, and they had the  
surgeon carry a lance  
with the usual stripes so  
they could spot him easily  
in time of need x Also,  
it was the surgeons duty  
to shave his head; hence  
the present barber pole.

I know you are familiar  
with the London Times, but  
I am sending a copy  
with some interesting news  
from home. It is there



## Rolla Clymer correspondence

TELEGRAMS:  
KEIGHBRACE, AUDLEY, LONDON.  
TELEPHONE:  
GROSVENOR 8321.

PARK LANE HOTEL  
PICCADILLY  
LONDON, W.1

but is conspicuous because of  
the small space taken up.  
Also, the menu is sent &  
give an idea of what the  
natives think of coffee. If  
one will have it one  
must pay for it, and  
what horrible stuff it is -  
half milk and half strong  
something or other that  
has had something dead  
pulled through it. Really  
I don't see how they can  
concoct such stuff, for  
I know I couldn't if I  
tried. The tissue paper

## Rolla Clymer correspondence

is sent so you can get  
an idea or two as  
to advertising methods & a  
new field I am sure  
as I have never seen  
it in the U.S. and  
it is everywhere here.  
Why not "Dr Smith's Pile  
ointment"? See if you  
can't interest Mac Childs.

Leave tonight for Munich  
on the East Coast where  
we take a boat for  
Rotterdam, then in Vienna  
the next morning -

Regards -

*Proctor*

Hotel Regina  
Vienna - (write)





HUGH DUFF, PRESIDENT  
RALPH C. JOHNSON, Vice-PRES.  
H. H. MOTTER, Secy.-TREAS.

MILD T. JONES, DIRECTOR  
CHAS. A. BENKLEMAN, DIRECTOR  
DR. MARVIN HALL, MEDICAL DIRECTOR  
HARRY W. COLMERY, GENERAL COUNSEL

# THE PIONEER NATIONAL LIFE INSURANCE COMPANY

HOME OFFICE  
TOPEKA, KANSAS  
July 21, 1934.

Mr. Rolla Clymer,  
Eldorado, Kans.

Dear Rolla:

The writer appreciated greatly the little visit we had yesterday during the luncheon hour and I want you to know I would appreciate your expression of assistance in securing for us a responsible, reliable agent in Eldorado and vicinity.

If you have an opportunity to see Mrs. Rogers, sit down with her and tell her the story of what we have to offer. Show her the forms that I left with you and if she is at all interested and willing to work, she can make a very fair income.

This little policy is just fitting in to a place now since incomes have been reduced and many have allowed their policies to lapse, and everyday the public is being educated to the fact that the children should carry insurance as well as the adults. Some families, we are issuing policies to every member. The rate is low. The terms are attractive and there is no reason why an energetic person with contacts in Eldorado could not make some money even in the face of the drought.

We shall appreciate hearing from you with any information that you care to give us. You know what I want. I want a real representative and you with your local knowledge will be a very valuable help.

Yours truly,

*H. H. Motter*  
Secretary-Treasurer.

HHM:ES