

Rolla Clymer correspondence

Section 417, Pages 12481 - 12510

This series of the Rolla Clymer collection includes sent and received correspondence arranged chronologically beginning in 1909. With few exceptions, the correspondence provides a continuous and very complete view of his activities. Much of the earliest correspondence in the Clymer collection pertains to information about the College of Emporia for the period Clymer was a student there. Scattered throughout the remainder of the correspondence is information about Emporia athletics and alumni activities and letters with former classmates. From 1914 to 1918, Clymer was editor and manager of the Olathe, Kansas, Register. In 1918, Rolla Clymer moved his young family to El Dorado, Kansas, where he became editor and manager of the El Dorado Republican. Except for a six month hiatus in 1937 as editor and manager of the Santa Fe New Mexican in Santa Fe, New Mexico, Clymer served the remainder of his professional career in El Dorado.

In his later years, Clymer devoted much of his time to efforts to preserve the Kansas Flint Hills region which he dearly loved. In addition to newspaper editorials, he wrote and published numerous widely circulated articles and poems about the Flint Hills. Perhaps his best known tribute was his poem "Majesty of the Hills," which helped earn him the designation as Poet Laureate of the Flint Hills. Rolla Clymer died on June 4, 1977, having been the editor of the El Dorado Times for fifty-nine years. For a complete contents list of the Rolla Clymer collection, see the External Links below.

Date: 1909-1977

Callnumber: Rolla Clymer Coll. #9, Box 1 - 49

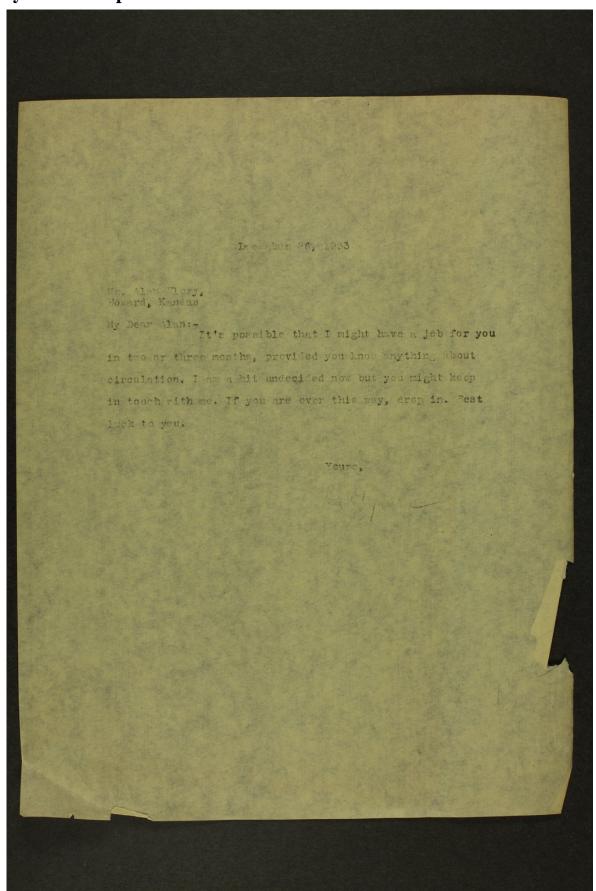
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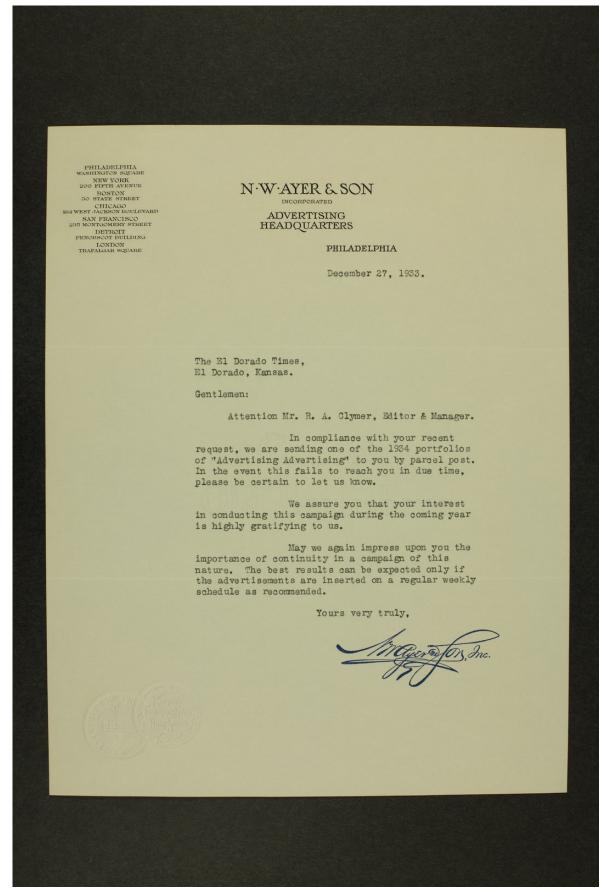
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HISTORICAL SOCIETY











Rolla Clymer correspondence

Howard, Kans., December 27, 1933.

Dear Mr. Clymer, ElDorado, Kans.

Got your letter this morning about the circulation work some weeks hence. I have a better idea than that; better for both of us.

I have an idea you are not so much interested in circulation as you are in getting in some cash on the back subscriptions and getting the list shaped up for the future. I can do it and do it with less pain for all concerned simply because I am not a circulation man.

Three years ago at Russell we had a thousand dollar note due and the boss was see at the banker and wanted to pay it. We didn't have the dough but I fixed up a sheme that brought us \$800 in four days-believe it or not-on the subscription list. We tried it twice since and at different times of the year, but twice it was at the first of the year. The result is they have ninety per cent of their subscriptions due in Januray.

With the exception of my take you get every cent of the cash and the actual commission or percentage of cost is strung out so it won't hurt like it would to pay the commission right now in cold cash. You never pay in cash this way.

If you are interested write me and I will try to get over and see you. Although I would rather pay your gasoline over here as I haven't a car.

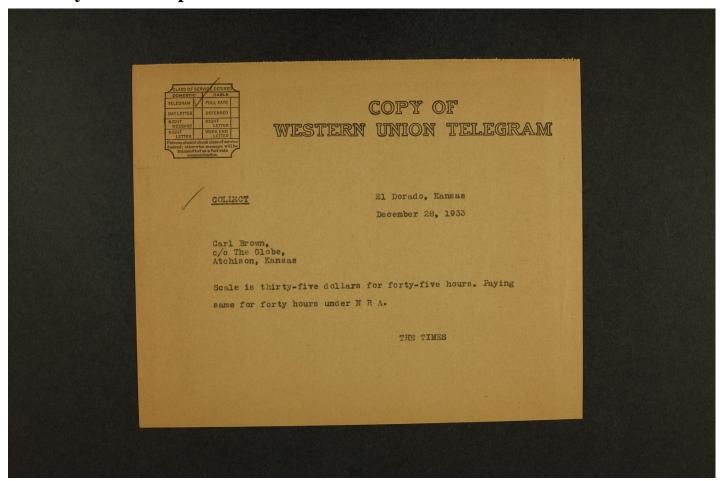
This isn't a hair-brained idea but it takes guts. Now is the time to do it. Now you have that Civil Works money that we didn't have the last three years out there. Fear is lifting, I believe and folks will spend.

This is a good scheme, won't cost you much, will get you what you want, and will make me some money.

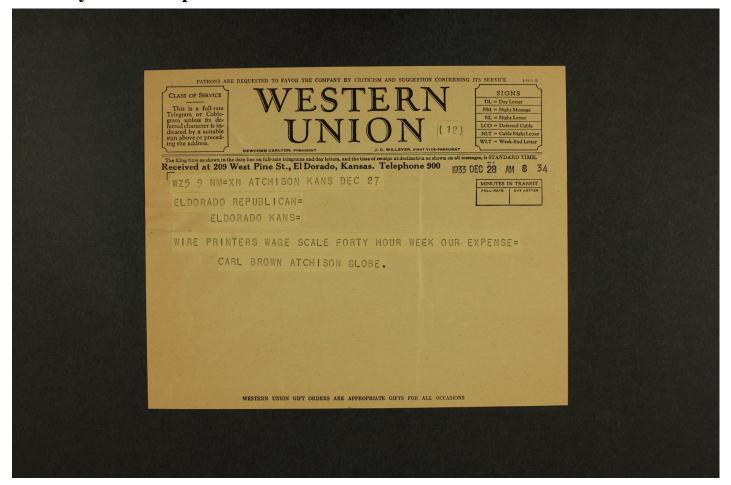
Wish you would think it over.

alan Flong.

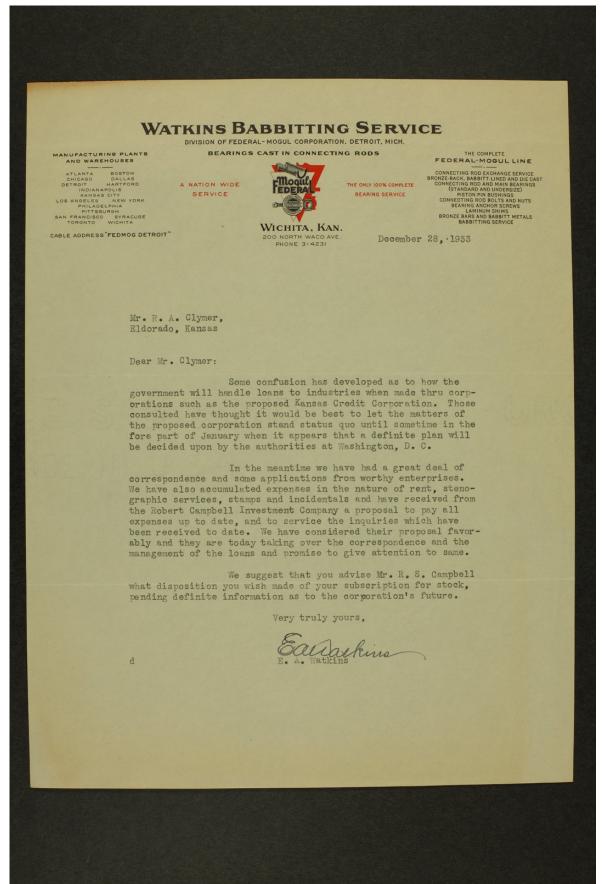




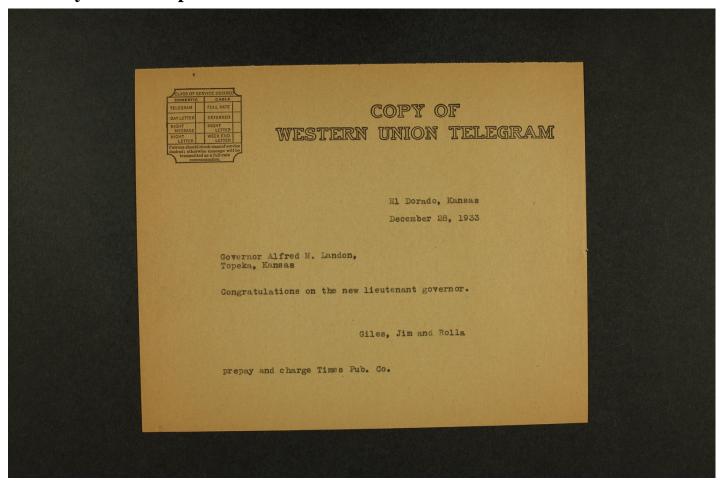




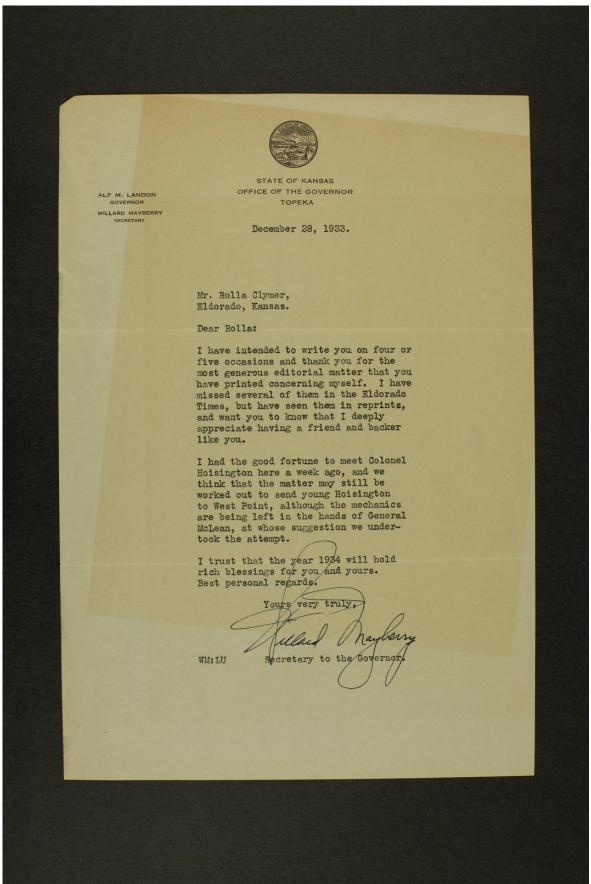














Rolla Clymer correspondence

ROLAND BOYNTON STATE OF KANSAS ASSISTANTS
JOHN G. EGAN
W. C. RALSTON
WALTER T. GRIFFIN
R. O. MASON
EVERETT E. STEERMAN
DUNKIN KIMBLE
R. M. KIMBALL, CHIEF CLERK OFFICE OF ATTORNEY-GENERAL TOPEKA December 29,1933 Mr. Rolla Clymer The ElDorado Times ElDorado, Kansas Dear Rolla: Mr. White has just sent me copy of your editorial and I cannot find words to express my real feeling of thankfulness for what you have done for me. I think nothing could have happened that would help me more than this editorial. With kindest personal regards, I am Sincerely yours, RB:F



Rolla Clymer correspondence



NATIONAL RECOVERY ADMINISTRATION WASHINGTON, D.C.

December 29, 1933.

CHARLES MICHELSON

Publisher, Times, El Dorado, Kansas.

Dear Sir:

On October 3rd, General Johnson sent to the publications of America a plan to increase the volume of aivertising, and to promote sales.

We sere delighted to find in checking the publications that your paper used our plan. It is our impression after reading several issues of your paper that busifiess in your community is improved. Certainly this is reflected in the volume of your advertising.

We are now engated in making our formal report, and we are anxious to have the benefit of your help.

Did the advertisements we furnished help to promote sales in your town?

Did they encourage advertisers to make a more general use of advertising in your paper?

Did it dispel fear, and give your readers greater confidence?

Did the advertisers who cooperated in using the series of full pages get a satisfactory return on their investment?

Please write us fully and frankly, so that we may place this information before the advertisers throughout the country as a further guide in developing our future programs.

May we take this opportunity to congratulate you for the fine, intelligent and forceful manner in which your paper put this program into effect. It has been of inestimable value to every advertiser and merchant in your community and a definite service to your readers.

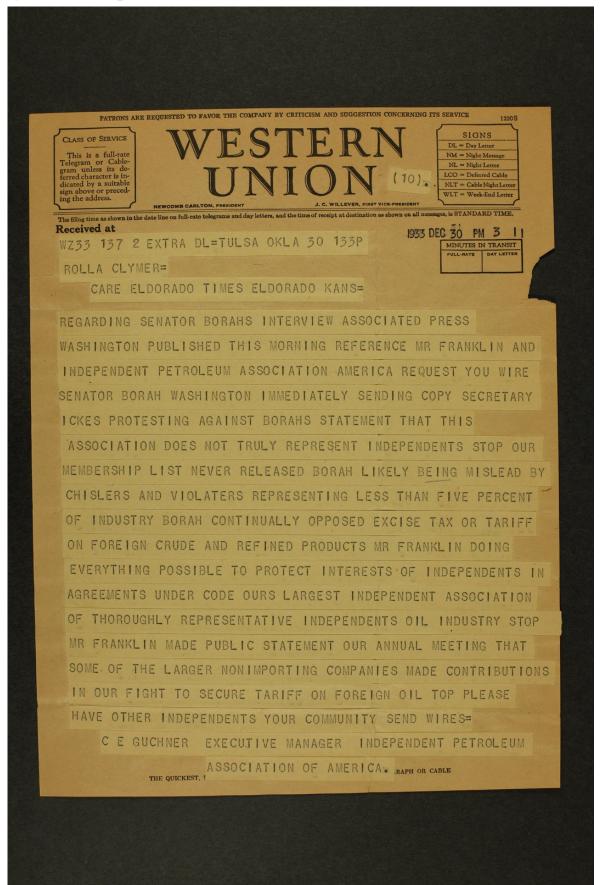
Yours very truly,

Frank R. Wilson, Chief, Organization Division, Public Relations

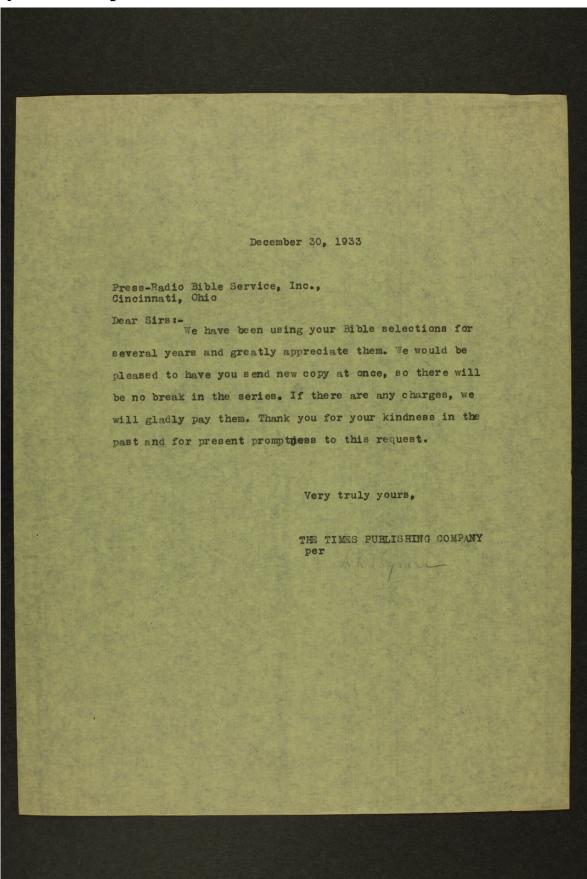
P.S. Your prompt reply will be appreciated, since we wish to complete our report within the next few weeks, and we are particularly anxious to include your experience.

FRW











Rolla Clymer correspondence

THE McPHERSON REPUBLICAN

W.J. KREHBIEL, PUBLISHER DAILY AND WEEKLY MCPHERSON, KANSAS

December 30, 1933

Mr. Rolla Clymer, ElDorado, Kan.

Dear Mr. Clymer:

Just a note to let you know we are still planning on sending Lindell down to see you. Not only that, but we are sending Jack Oelrich along down with him if you can stand the strain of handling two of them.

We won't send them down, however, until the latter part of January, as I plan to go to Cincinnati soon and want to be in the office while they are gone.

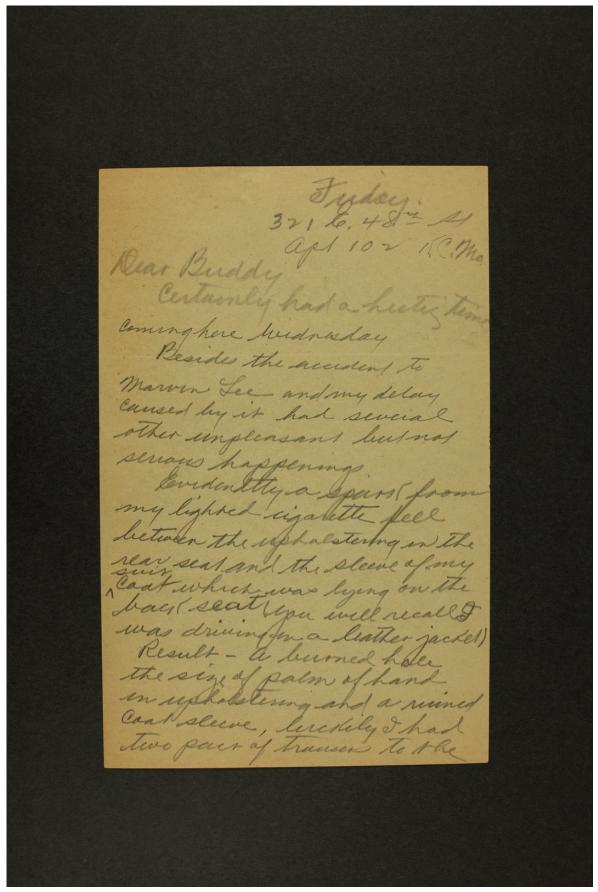
If your hospitality isn't worn out by the time you are through with the boys, I would certainly like to come down myself sometime to go over some of the questions I have not been able to answer for myself in this shop.

I am hoping you have a most prosperous New Year and that happiness will continue to reign in your town.

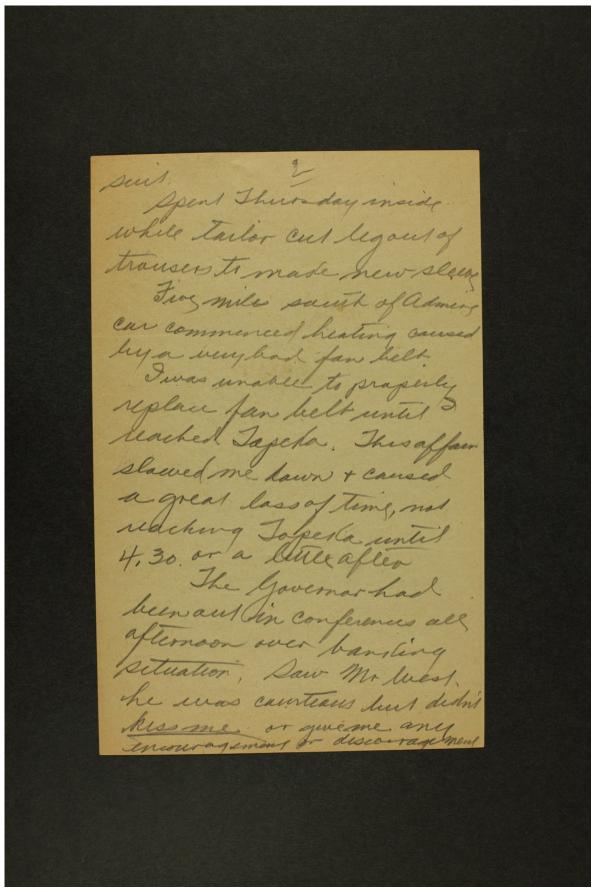
Sincerely,

Ken trebbiel

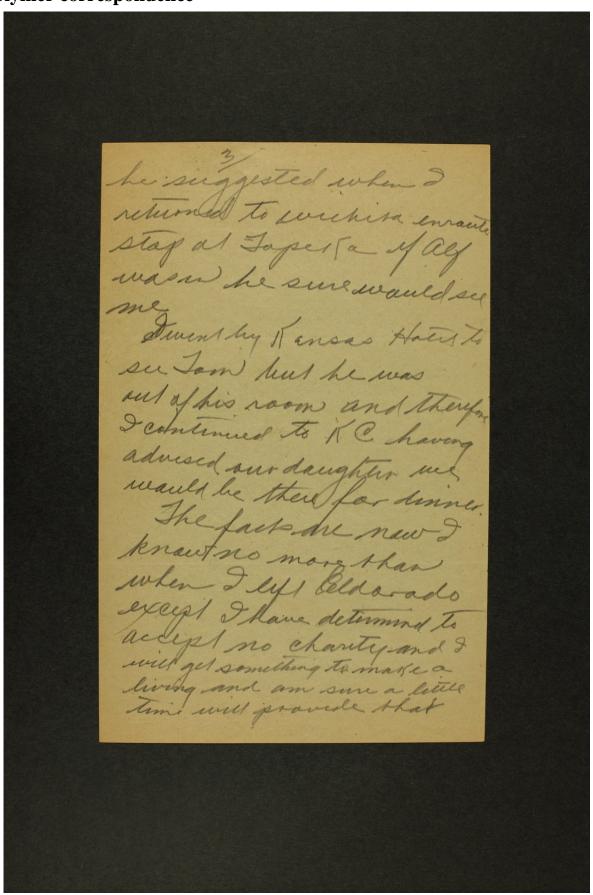




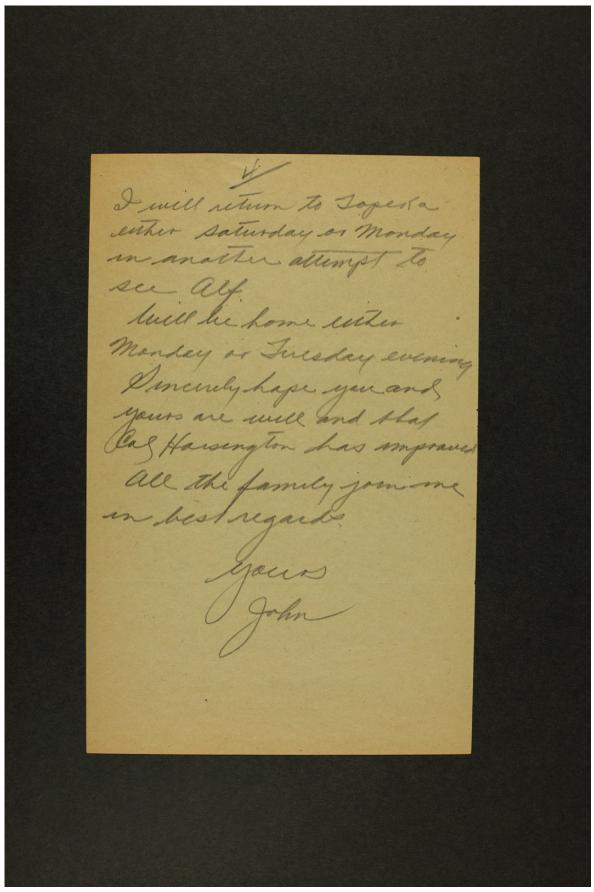




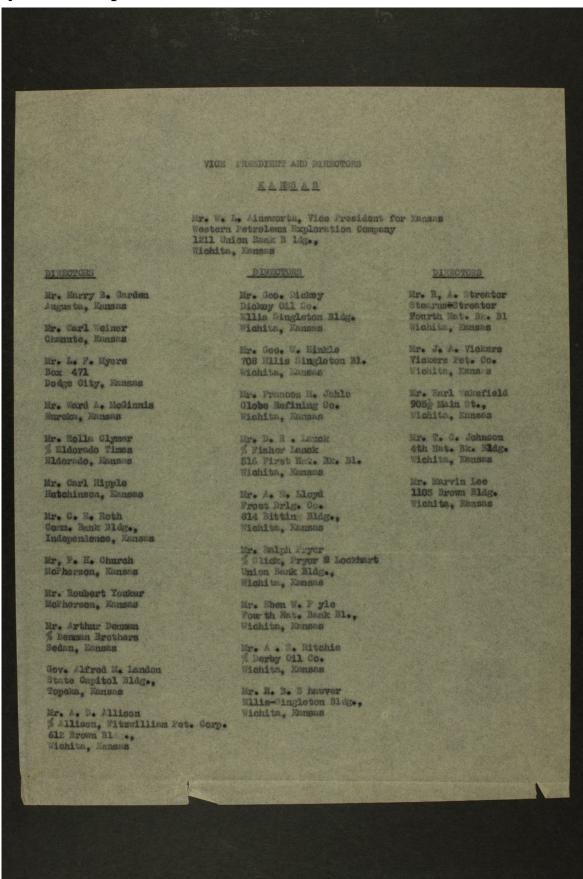














Rolla Clymer correspondence

Legislative Bulletin
The KANSAS PRESS ASSOCIATION
205 National Reserve Bldg.
Topeka, Kansas

To Kansas Publishers:

LEGAL RATES ATTACKED - The first attempt to undermine the legal printing structure in Kansas during the present legislative session came with the introduction of House Bill No. 51 by Representative J. M. Rhodes of Marshall County. The bill provides, as follows:

"An act relating to publication of delinquent tax lists and providing for control by county commissioners and making certain exceptions in counties of a population of less than thirty thousand (30,000), amending section 19-229 of the Revised Statutes of Kansas of 1923, and repealing said original section.

"Be it enacted by the Legislature of the State of Kansas:

"Section 1. That section 19-229 of the Revised Statutes of Kansas of 1923 is hereby amended to read as follows: Section 19-229. The boards of county commissioners of the several counties of this state shall have exclusive control of all expenditures accruing, either in the publication of delinquent tax lists, treasurer's notices, county printing, or any other county expenditures. Provided, however, that the board of county commissioners in all counties having a population of less than thirty thousand (30,000), shall advertise for bids and let the county printing to the lowest responsible bidder."

In effect, this measure, if passed, promises to be the first step in a series of steps to do away with the present legal printing rate structure in Kansas. There are few counties in Kansas having more than 30,000 people. Having succeeded in lowering the legal rate on the delinquent tax lists in most of the state, the wave of price cutting may be expected to extend to and include all legal publication rates.

Competitive bidding is certain to produce prices far lower that the established legal printing rate. The publishers themselves are at fault for the pricutting tendencies of the legislators. A few publishers have cut prices, giving the impetus to a widespread assault upon the legal rate structure.

The wave of economy can be cerried too far. Publishers must put their own house in order. It is easy to cut prices, and it is hard to put them up when times are better. Legal rates that have endured previous depressions should be able to carry through the present hard times. Publishers are confronted with following one of two courses: They must unite solidly behind the present legal rates and see that they are maintained; or, they should agree among themselves and with the legislators upon a fair, reduced legal rate, and then see that this adjusted rate is maintained. Constant trimming by law-makers and price-cutting by publishers will put the rate to a point where there will be no rate. Chaos will result and publishers will lose thousands of dollars in 1933.

Competitive bidding will force the bulk of legal publications into the smaller, more localized papers of a county, having no general circulation. This is unfair to the citizens of the state, and does not give the proper publicity to publicaffairs. This will defeat the purpose of legal publications, as the actions of publi officials will be made known to only a small per centage of the people of the county.



Rolla Clymer correspondence

Page 2.

ANOTHER BILL - W. H. Reed of Wyandotte County has introduced House Bill No. 70, repealing Sections 79-2006, 79-2007 and 79-2008, of the Revised Statutes, Supplement 1931, relating to the publication of delinquent personal property tax lists in counties over 140,000. While the sections apply to Wyandotte County, the effect of the new measure would be to start an avalanche of action against the publishing of delinquent tax lists, affecting every county in the state. Kansas newspaper publishers need to protest NOW.

House Bill No. 51 - has been assigned to the Committee on Assessment and Taxation in this body, as follows: Morse of Linn, Chairman, Fossey of Reno, Vice-chairman, Bloss of Cowley, Cowden of Lyon, Crawford of Stevens, Gerstenberger of Douglas, Jackson of Comanche, McDaniel of Osage, May of Atchison, Palmer of Labette, Sargent of Sedgwick, Asher of Kiowa, Davis of Bourbon, Doerschlag of Ness, Fink of Wilson, Freeland of Atchison, Hammel of Clay, Hodgson of Rice, North of Chase, Reed of Wyandotte, and Schrepel of Pratt.

MERCHANDISING REPEAL BILL INTRODUCED - W. H. Bobenhouse of Republic County has introduced a measure to repeal the unwise 1931 act forbidding merchandising by public utilities companies. It is House Bill No. 37, and provides, as follows:

"An act repealing Sections 66-1210, 66-1211 and 66-1212 of the Revised Statutes, Supplement of 1931, being acts preventing public utilities from manufacturing, leasing, distributing and selling merchandise, and repealing said original sections.

"Be it enacted by the Legislature of the State of Kansas:

"Section 1. That section 66-1210, 66-1211 and 66-1212 of the Revised Statutes, Supplement of 1931, being acts preventing public utilities from manufacturing, leasing, distributing and selling merchandise, and repealing said original sections."

The bill has been assigned to the Public Utilities Committee of the House, as follows: Zeigler of Montgomery, chairman, Hicks of Mitchell, vice-chairman: Blythe of Morris, Hall of Reno, McCue of Shawnee, McFarland of Shawnee, May of Atchison, Reilly of Leavenworth, Cross of Ellsworth, Guilfoyle of Dickinson, Hilton of Summer, Lewless of Wyandotte, Lumpkin of Smith, Primm of Harper, and Riddle of Morion

ACTION IS NECESSARY - For your own good and the welfare of the publishers of the state, write your representative and your senator. Tell him what you think of the need for maintaining the legal printing structure. Point out the disastrous effects of trimming and price-cutting. Show the need for full publicity in all public affairs. Also, emphasize the benefits accruing to the public in the repeal of the utilities merchandising law.

Then, come to Topeka for the annual meeting of the Kansas Press Association, January 27-28. Meet your fellow publishers and discuss these important legislative measures and others that are sure to come up in the meantime. Plan to contact your representative and senator personally while in Topeka.

An association, a committee or an officer cannot do what an aroused group can do. Kansas publishers need to consider their problems, NOW. Laxity on your part will affect you and your fellow publishers for many years to come. You have a responsibility. Are you willing to assume it?

--Relph T. Baker, Field Manager, Kansas Pres Ass'n.



Rolla Clymer correspondence

CONFIDENTIAL BULLETIN
The KANSAS PRESS ASSOCIATION
205 National Reserve Bldg.
Topoka, Kansas

DRIVE ON RATES CONTINUES - Many Kansas publishers are siding a big concern in its drive on advertising space rates, offering, as it does "space in weekly newspapers and small dailies at 50 per cent of their regular rates". What does the advertiser think of the newspaper and newspapers in general when he can get display space on this basis? Maintain your rates.

-KPA-

SELL QUALITY IDEA - A recent survey disclosed the fact that Mr. Average Purchaser is more interested in securing reliable merchandise today than in getting something he can use at a ridiculously low price. Consumers have had ample opportunity to see the unsatisfactory phases of price merchandising. The public wants good goods. Advertising today should emphasize quality, high standard of material and workmanship and satisfaction in its use. In some towns, merchants are banding together and are placing co-operative ads in their local papers in order to advence the cause of quality merchandising. One ad says: "There is hardly anything in the world that some man cannot make a little worse and sell it a little cheaper, and the people who consider price alone are his lawful prey". The co-operative quality ad should increase your business. Follow through.

CHEVROLET PLANS - A letter from the Chevrolet Motor Co., Detroit, Michigan, says: "Under our plans, every direct dealer has an advertising account, and advertising is scheduled on the basis of cars taken from the factory. We do not maintain accounts for associate dealers, and any advertising which we schedule for them must be handled in connection with the direct dealer's account". With Continental entering the low-priced car field, the competition should be productive of some good volume of space for the Kansas newspapers. Keep after your local dealer.

-KPA-

WATCH COCA COLA - A substantial increase to the advertising budget for 1933 has been announced by Coca Cola. Spring will be here soon and they should be ready for increased space in the newspapers.

VANI COMPANY - of 1239 Carew Tower, Cincinnati, Ohio, wants the newspaper to sell this medicinal product, supposed to cure everything, the publisher getting 25% of each 50 cent order.

CASH IN ADVANCE - Recommended for Hando Mfg. Corp., of 24 W. 20th St., New York., now sending out classified ads to newspapers.

-KPA
CASH IN ADVANCE - Recommended for Painallay Co., Advance Advertising Agency, of
Kansas City, Mo., now placing advertising orders. Reports say agency is owned by
the advertisor. Cash with order for Vernon Laboratories, Chicago.

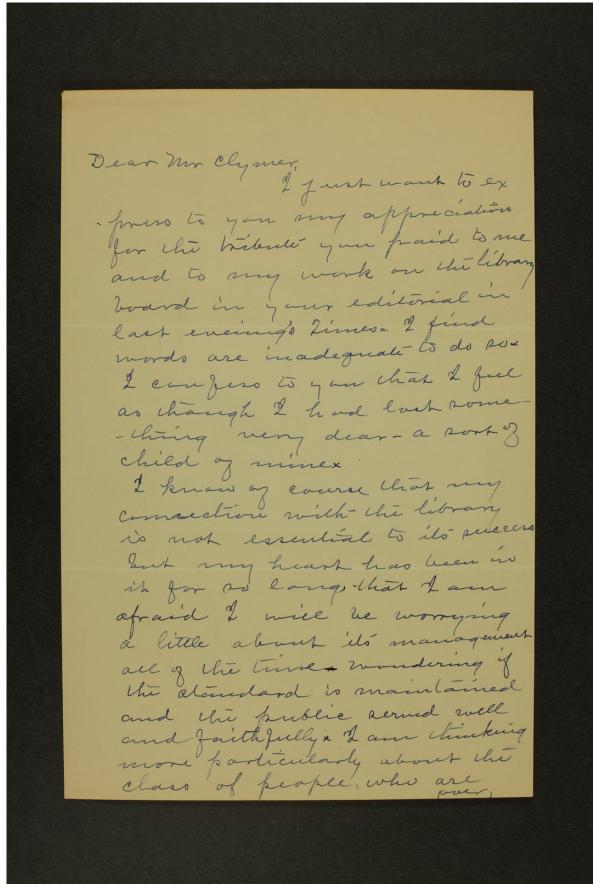
PINEAPPLES - Foremost Feature Syndicate is offering "reader interest features" mates which contain free publicity material for the pineapple industry.

-KPA-

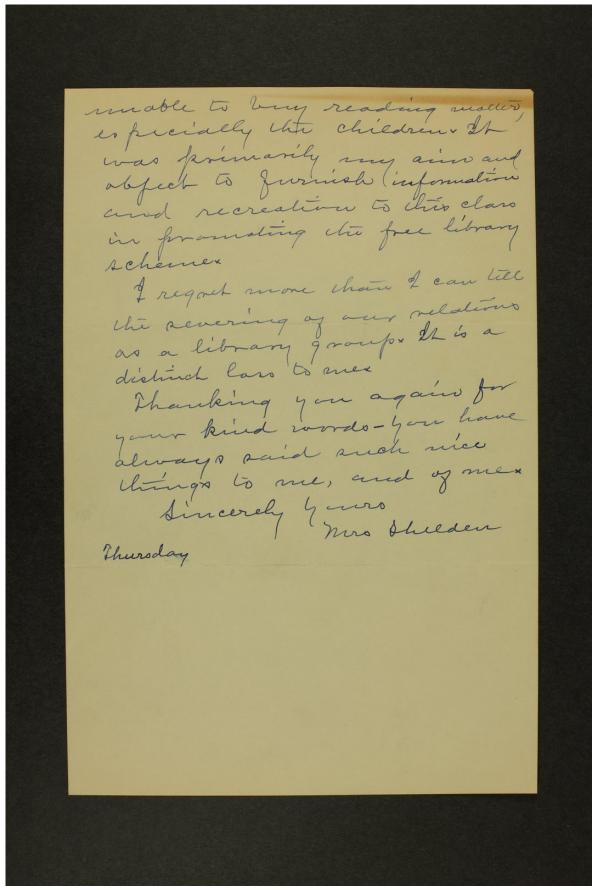
TOWNSHIP TREASURER'S REPORTS - Several Kansas publishers have complained that township treasurers were trying to get away with publishing a summary or balance, instead of the full, detailed report required by law. See your local county attorney. The law is clear on this point.

Ralph T. Baker, Field Manager, Kansas Press Association.

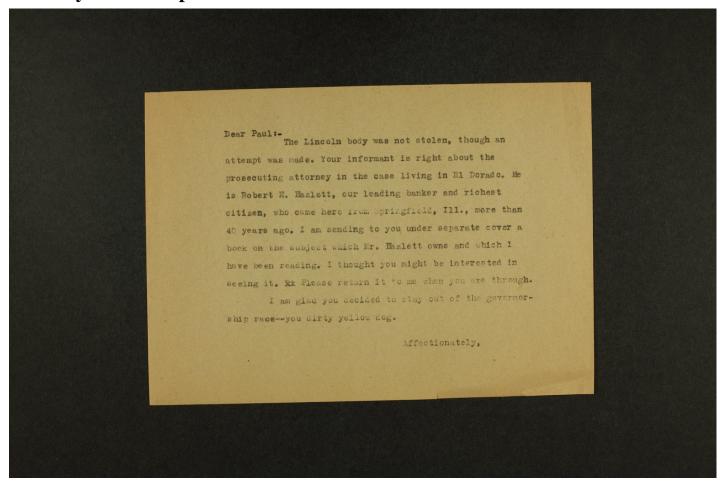




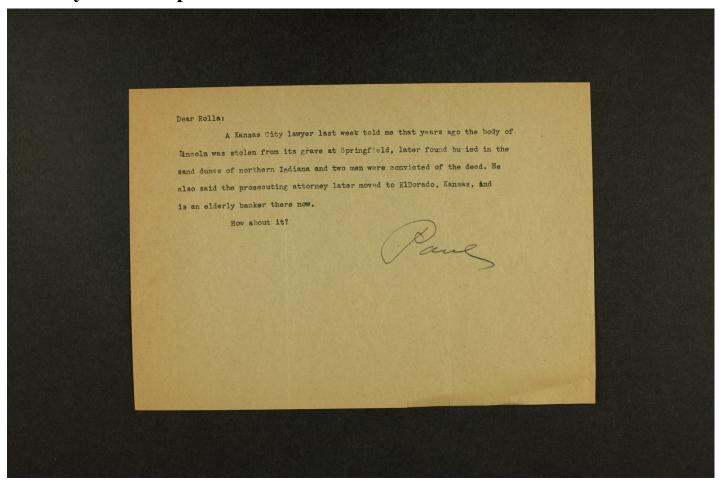






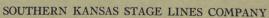








Rolla Clymer correspondence



PASSENGER—FREIGHT—EXPRESS SERVICE
PHONE DIAL 4-3306

(GENERAL OFFICE)
WICHITA, KANSAS



Mr. R. A. Clymer, The Times, Eldorado, Kansas.

Dear Mr. Clymer:

TNG

For some time we have been placing advertising with you, this copy being entirely devoted to rates and schedules. Now we have in mind the placing of a consistent advertising campaign designed to sell the advantages of Bus Travel to the public.

We feel that our publishers should also be well sold on the ideal of Travel By Bus---but should prove it to themselves by using Southern Kansas Stages.

Before starting this campaign we would therefore like to make an exchange with you for one of our \$30.00 Coupon Books for a like amount of advertising space in your publication at your regular rate which we have been paying in the past. The coupons will be honored by any agent of our lines just the same as eash, and may be used by any member of your organization. They apply on all rates and excursions just the same as eash over our entire system.

If you will agree to this exchange; then we will be able to start our regular weekly schedule, which, during the course of the season, will undoubtedly exceed the above amount considerably.

All that is necessary is for you to 0. K. this letter=== give us the way you want the book made out and it will be forwarded to our agent in your town for delivery to you.

Our now campaign is now being prepared and will be ready for release shortly. It will come to you in mat form and will carry various excursion rates and summer vacation suggestions.

We woul, therefore, appreciate your prompt consideration of the above.

Cordially yours,

SOUTHERN KATTERS STARO LINES CO.

Advertising Department

S.K.S.L. Pays over \$110,000.00 per year in Gasoline, Milage, License, State and County Taxes.



