

Frederick W. Brinkerhoff correspondence

Section 1, Pages 1 - 30

This is correspondence to and from newspaper editor and publisher Frederick W. Brinkerhoff. The bulk of letters date from the 1940s and 1950s. His first newspaper job was with the Ottawa Herald, after which he worked for the Fort Scott Republican, Chanute Sun, Chanute Tribune, Kansas City Star, Pittsburg Headlight, and the Pittsburg Sun. Brinkerhoff was also vice-president and a director of Stauffer Publications as well as director of Capper Publications Inc., the Topeka State Journal Company, and Newton Publishing Company. In addition, he was vice-president of the KSEK Broadcasting Company in Pittsburg. Brinkerhoff was well known as a journalist, serving as president of the Kansas Press Association in 1935 and as chairman of the Kansas Associated Press in 1946-1947. He also served as a member of the Pulitzer Prize jury for editorial writing in 1950 and 1951. In 1956, he received the William Allen White award to a Kansas editor for journalistic merit. Active in community affairs, Brinkerhoff was a member of the board of the Pittsburg Public Library, served as chairman of the Pittsburg Industrial Commission, and was on the board of directors and served a term as president of the Pittsburg Chamber of Commerce. He was also active in Republican party politics. Brinkerhoff was interested in the history of the state and served as president of the Kansas State Historical Society in 1944. The correspondence is arranged chronologically and grouped alphabetically by individuals with whom Brinkerhoff was in frequent contact, including Roy F. Bailey, Arthur Capper, Rolla Clymer, Harry W. Colmery, Harry Darby, Jess C. Denious, Myron George, Merl Huffman, Clyde M. Reed, Richard W. Robbins, Andrew Schoepel, and Oscar Stauffer, among many others.

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Frederick W. Brinkerhoff correspondence

MR. BRISTOW, CHAIRMAN.
MR. SMITH, OF MICH.
MR. JOHNSON.
MR. BACON.
MR. FRAZIER.

United States Senate,
COMMITTEE ON
EXPENDITURES IN POST OFFICE DEPARTMENT.

Washington, June 5, 1909.

My dear Fred:

Just a line to extend my personal congratulations and good wishes for your new enterprise. I just learned by the Herald yesterday that you have taken over the Sun, and was mighty glad to know of it. It seems strange to me that so good a town as Chanute has been shy so long on good newspaper talent, and you certainly ought to make it a very profitable field.

We are leading a rather strenuous life about the Capitol these days--and nights, too, for that matter--but the fun is worth it. Would be glad to hear from you some day. With regards,

Faithfully yours,

Cleod Hardy

Mr. F. W. Brinkerhoff,
Chanute, Kansas.

Dolliver is speaking today and is flaying Aldrich unmercifully. Think I have heard you speak of him as an orator - he certainly is about as good as they the best they have here.



Frederick W. Brinkerhoff correspondence

<p>Lecturers and Entertainers of National Reputations</p> <p>Greatest Musical Program ever rendered at a Chautauqua; by 60 Musicians and Soloists coming from various states.</p> <hr/> <p>DEPARTMENTS</p> <table style="width: 100%;"> <tr> <td>Biblical</td> <td>Sunday-School</td> </tr> <tr> <td>C. L. S. C.</td> <td>Literature</td> </tr> <tr> <td>Boys' Club</td> <td>Girl's Club</td> </tr> <tr> <td>Kindergarten</td> <td>Missionary</td> </tr> <tr> <td>W. C. T. U.</td> <td>Women's Council</td> </tr> </table>	Biblical	Sunday-School	C. L. S. C.	Literature	Boys' Club	Girl's Club	Kindergarten	Missionary	W. C. T. U.	Women's Council	<p>THE OTTAWA CHAUTAUQUA ASSEMBLY</p> <hr/> <p>OFFICERS</p> <table style="width: 100%;"> <tr> <td>President . . . Judge C. A. Smart Ottawa, Kansas</td> <td>Sec. Vice Pres. . O. G. Markham Baldwin, Kansas</td> </tr> <tr> <td>First Vice Pres. Rev. H. W. Chaffee Ottawa, Kansas</td> <td>Treasurer R. A. Harris Ottawa, Kansas</td> </tr> </table> <hr/> <p style="text-align: center;">Address all Correspondence to HENRY DURST, Secretary</p>	President . . . Judge C. A. Smart Ottawa, Kansas	Sec. Vice Pres. . O. G. Markham Baldwin, Kansas	First Vice Pres. Rev. H. W. Chaffee Ottawa, Kansas	Treasurer R. A. Harris Ottawa, Kansas	<p>30th Annual Session, Forest Park July 19-30, 1909</p> <p>Undoubtedly one of the most beautiful parks in Kansas. It is situated on the Marais des Cygnes river where overspreading maples and elms furnish abundant shade. 70 acres laid out with well kept lawns and drives, fine buildings and graveled walks. No one can fully realize the attractiveness of the Park who has not been a camper at the Assembly. Avenues of tents are spread out on every side, supplied with provisions, light and water, where one may enjoy the Assembly and have a pleasant outdoor life. One block from Santa Fe station and four blocks from the Missouri Pacific.</p>
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Ottawa, Kansas, June 19th., 1909.

Mr. F. W. Brinkerhoff, Editor Sun,
Chanute, Kansas.

Dear Sir:

We have just discovered that one best investments that the Ottawa Chautauqua Assembly Board could make would be to induce more of our young men to buy newspapers outside of Ottawa. It is certainly a great comfort to us to know that we have those who leave our city that never forget Ottawa and its bunch of hustlers.

Your letter is indeed appreciated and if we had forty more fellows in Kansas running papers that would be willing to do what you offer to do the Ottawa Chautauqua Assembly would be one of the biggest things in this country. I can assure you, Fred, that you will receive mighty favorable mention at the next meeting of the Board of Directors and I will try and furnish you some interesting dope for the Sun before the Assembly.

As far as transportation to the grounds is concerned you will have to send you list and we will be especially pleased to make one out for Mr. and Mrs. To-Be.

Yours old friend,

Secretary

30th Annual Session in Forest Park July 19th to 30th, Inclusive, 1909

Frederick W. Brinkerhoff correspondence

The Ottawa Herald

DAILY AND WEEKLY
MEMBER ASSOCIATED PRESS

BY HARRIS & MILLER

Ottawa, Kansas,

6/30/09.

Dear Fred:

I would not presume at this distance to say that I understood the Chanute situation. My observations were general, intended only for application to the general rule of such situations as I see them. You may have the exception. Certainly, the people there, who support your own judgment, should know better than anyone else.

I am getting the Ft. Scott Monitor on exchange and note its references. The only trouble with it is that the Monitor is not exactly qualified to testify in such cases--its opinions are open to some of the same suspicions as are Smith's, in behalf of Scott. I regret to have to antagonize Smith in any way, for I want him to get what he wants. But I refuse to stand for Scott endorsements as trading stock for a job.

Yours,

Miller

Frederick W. Brinkerhoff correspondence

FRANK E. SMITH.
FRANK L. TRAVIS.
SMITH & TRAVIS,
REAL ESTATE,
LOANS,
INSURANCE, BONDS.
ESTABLISHED 1890. IOLA, KANSAS.

June 30, 1909.

Hon. F. W. Brinkerhoff,
Chanute, Kansas.

My dear Brink:

I was away from home all last week attending the rifle shoot of the Kansas National Guards, and I did not see the nice notice you gave my prospective candidacy for State Superintendent of Insurance until my arrival home and I take this early opportunity of thanking you for the kind mention you gave of this prospective candidacy of mine, and I desire to state that it is a prospective candidacy only. I am on the fence in regard to making the race on account of the expense. If I was the only candidate I would not hesitate a moment but if there are other candidates for the position I am inclined to believe that it will take a good deal of pushing to get me in because under the present primary law running for a state office is a rich mans game and a poor man like myself has no business to get into this kind of a game.

All the same I thank you for your kind word and may be it will come my way some day to toss a stone in your puddle and you bet if the opportunity presents itself I will drop a good sized one in for you.

Frederick W. Brinkerhoff correspondence

FRANK E. SMITH.
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SMITH & TRAVIS,
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ESTABLISHED 1890. IOLA, KANSAS.

F-W-B-#2.

I notice quite a good deal in the news papers about a special session and if we should unfortunately have such a thing you want to get busy on the secretary's job because I feel sure that you can land it, and even though you did not land it for the special session it would give you a mighty good boost for the job the next session.

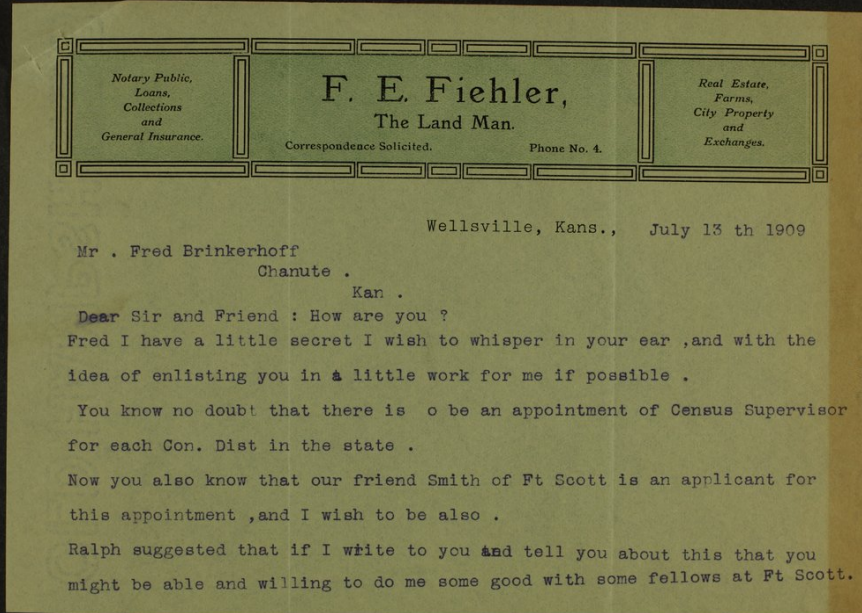
With the best wishes for your success in your new location, I am.

Your friend,

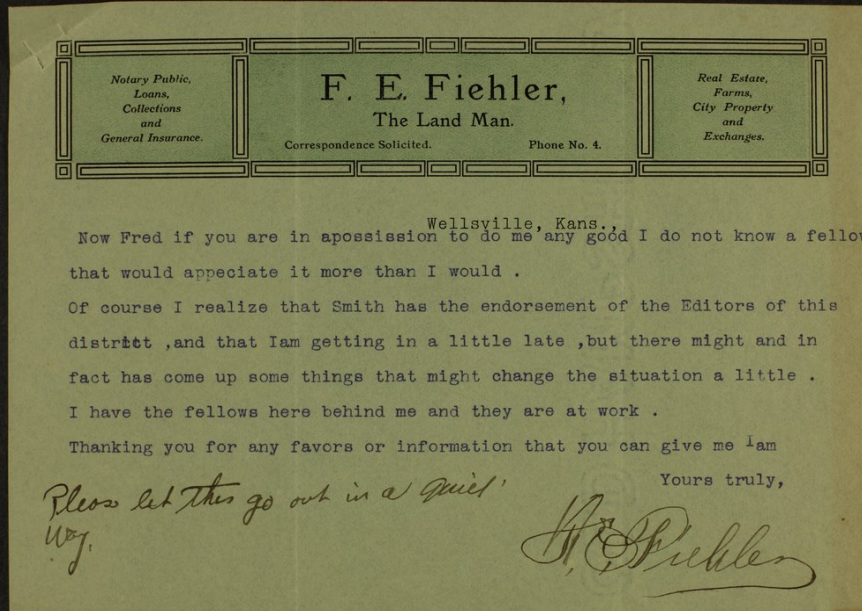
T/T

Frank Travis

Frederick W. Brinkerhoff correspondence



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Frederick W. Brinkerhoff correspondence

<i>Notary Public, Loans, Collections and General Insurance.</i>	F. E. Fiehler, The Land Man. <small>Correspondence Solicited. Phone No. 4.</small>	<i>Real Estate, Farms, City Property and Exchanges.</i>
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Wellsville, Kans., July 17th 1909

Mr . Fred Brinkerhoff
Chanute Kan .

Dear Sir and Friend : Yours of the 14 th at hand and contents noted.
In reply will say that I wish to thank you very much for the information
received therein, and also for the help that you offer .

I would be glad to have you write to some of these fellows that you mention
at Ft Scott in my behalf .

I will write to the man Senator Milligan of Garnett this date .

I have seen Bert and Ralph and they have both written letters for me
and Ralph said that he would endorse me any time , Bert has promised Smith.
I wish you to write to Scott if you will .

I am going to K . C . tomorrow or rather Monday to see some fellows.
Any good that you can do or any letters that you see fit to write for
me will certainly be appreciated .

If you are in touch with Curtis you can do me great deal of good by
sending him a letter in my behalf .

Any place you think you can "get a hit" just go ahead and do not wait
to consult me , and I will repay you some day if the opportunity ever
presents itself .

Yours truly *F. E. Fiehler*



Frederick W. Brinkerhoff correspondence

**Lecturers and Entertainers
of National Reputations**

Greatest Musical Program ever
rendered at a Chautauqua; by 60
Musicians and Soloists coming from
various states.

DEPARTMENTS

Biblical	Sunday-School
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THE OTTAWA CHAUTAUQUA ASSEMBLY

OFFICERS

President . . . Judge C. A. Smart	Sec. Vice Pres. . O. G. Markham
Ottawa, Kansas	Baldwin, Kansas
First Vice Pres. Rev. H. W. Chaffee	Treasurer R. A. Harris
Ottawa, Kansas	Ottawa, Kansas

Address all Correspondence to **HENRY DURST, Secretary**

**30th Annual Session, Forest Park
July 19-30, 1909**

Undoubtedly one of the most beautiful parks in Kansas. It is situated on the Marais des Cygnes river where overspreading maples and elms furnish abundant shade. 70 acres laid out with well kept lawns and drives, fine buildings and gravelled walks. No one can fully realize the attractiveness of the Park who has not been a camper at the Assembly. Avenues of tents are spread out on every side, supplied with provisions, light and water, where one may enjoy the Assembly and have a pleasant outdoor life. One block from Santa Fe station and four blocks from the Missouri Pacific.

Ottawa, Kansas, July 21, 1909.

Mr. F. W. Brinkerhoff,
Chanute, Kansas.

Dear Fred:

I have your favor and I am enclosing you two complimentary tickets. You fill in the name to whoever you want them for. They are good for the season.

We certainly appreciate your kind efforts down there in our behalf. If you feel that you can push any more for us, will you please just mention that everybody is having a good time, and it is so dry the dust is blowing. Also the big attractions are still to come. The blind Senator Gore, Saturday July 24th, Risner the great Baptist preacher, Sunday July 25th, Gov. Hadley of Missouri, July 29th on Fraternal Aid Day at 2 P. M. He has been secured since the program was printed.

We think we have the greatest program that has ever been outlined for the Ottawa Assembly.

Yours respectfully,

Henry Durst
Secretary

30th Annual Session in Forest Park July 19th to 30th, Inclusive, 1909

Frederick W. Brinkerhoff correspondence

THE CHANUTE TRIBUNE AND THE CHANUTE SUN—CONSOLIDATED JULY 1, 1909

ESTABLISHED 1892.

COMBINED CIRCULATION
GUARANTEED
3,250

The Chanutte Tribune.

CHANUTE, KANSAS
CAVANESS BROTHERS,
EDITORS AND PROPS.

THE WEEKLY TRIBUNE
ESTABLISHED 1904
CIRCULATION 1500

SUCCEEDED BY
THE TRIBUNE PUBLISHING CO.

[1909]

Chanute, Sept. 21

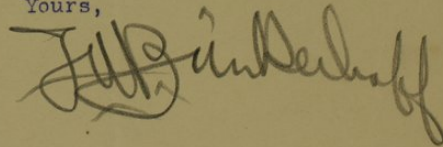
Dear Bert:-

Hardy used to draw some sketches and you used to run them. I wish you would tell me of what solution the form plates were made. I have a fellow in mind who is something of a genius in this line, can draw pretty good pictures and would like to do it for the practice.

The new press is here and is being set up. At any rate we are paying a man eight plunks per day and his expenses for bossing the job. If he stays many daysw we are going to insist that he board at a chili parlor and sleep in the back office.

Do you buy any of the matrice service offered by the New York Herald or any of other services?

Yours,



Frederick W. Brinkerhoff correspondence

~~47 W 34th St N Y~~

Dear Fred: The Hake Engraving
plate Co., St. Louis, furnishes chalc plates
for engraving. You want medium soft
grade, size 4x6, I should think; cost \$9 a
dozen, with rebates. Better write Hakes
direct.

We are buying page mat stones from
American Press Association at \$4. We
also get considerable stuff from the
International Syndicate, Baltimore. It
is classy. Costs \$1.50 for page - They
are pleasing to deal with. We also
have a deal with the Metropolitan
Syndicate, 47 W. 34th St, N. Y. for a free
service of page stones on an advertising
deal. Better write them.

I can't understand your price of
\$8 a day for an expert. The paid, on
contract, \$4 a week - that being represented
as expenses. I see no reason why
they should charge you \$8.

Wm

Frederick W. Brinkerhoff correspondence

PHILIP P. CAMPBELL
3D DIST. KANSAS

HOUSE OF REPRESENTATIVES
WASHINGTON

Pittsburg, Kansas, Oct. 15, 1909.

Gentlemen:-

I have noticed the recent improvements made in your paper, and take this opportunity of congratulating you.

I sincerely hope the Tribune may continue in the future as in the past to maintain its high position among the newspapers in the State.

Wishing you unbounded success, believe me always, with best wishes,

Very truly yours,

P.P. Campbell

The Tribune,

Chanute, Kansas.

Frederick W. Brinkerhoff correspondence

The Ottawa Herald

DAILY AND WEEKLY
MEMBER ASSOCIATED PRESS

BY HARRIS & MILLER

Ottawa, Kansas,

10/17/09/

Dear Fred:

Since the Tribune is the proud child of a family of printers it would not do for me to make mechanical suggestions. The party who tells my wife how to dress her boy gets cursed for his presumption, and commiserated for his ignorance. So I am making no comments to be reviewed by your associates. If I have any ideas that will interest you, personally--that is a different matter.

Purely in the line of suggestion, then, and not as fault-finding--the Tribune impresses me as being too ragged. I do not now have a copy before me, but I give you this from memory: Beginning with your first page, top, you have too many sub-divisions under your heading, and too many different kinds of type. There is a lack of compactness, and harmony. To my judgment you use too wide a slug for your body, particularly on the first page. This gives a general affect of openness that impresses me in the same way as the attire of the girl who forgets to hook up, behind. Again giving you my judgment--from which there easily may be contrary opinions--I would say that the displaylines of your heads do not in any way harmonize with the machine head-letter. I would not use a gothic in this connection, ~~if~~, if I did, I should use the thin, square face. Personally, I dislike break-line heads, unless very neatly handled, but this is a matter of individual taste. On referring back to a copy of the paper I find that my criticism of the openness of the body type seems to be unfounded. I have always fought our printers--with

Frederick W. Brinkerhoff correspondence

The Ottawa Herald

DAILY AND WEEKLY
MEMBER ASSOCIATED PRESS

BY HARRIS & MILLER

Ottawa, Kansas,

clubs, if necessary, for an absolute uniformity of heads, rules and dashes, and if I happen to be around, I will not allow a page to go out--particularly a first page, carrying an unbalanced or improperly spaced head, or a misplaced dash. I very much dislike to see a page spattered up with white space. Even in display advertising, there should be a harmonious balance. For the last year I have never allowed an advertisement to encroach on the first editorial column--and seldom on the second. This is not because I have any vanity as regards the editorial, but because I think it gives ~~the paper~~ the same appearance of balance as the rule that the coal pile shan't be kept on the front porch. I have had the energetic Mr. Westover sell the top outside of page two various times, with a reliance on various insidious spiels or on my own absence of forgetfulness to let the deal go through, and I have inspired everything from tears to profanity by promptly nullifying the arrangement. As you doubtless know, I make no claims to perfection for the Herald; I have no illusions as regards its various imperfections. We always allow about 60 per cent discount for human frailty, obstinacy and pure lunk-headedness. But we insist on having the other 40 per cent delivered. I wish again to remind you that my comments would not do for discussion with Wilfred and Herbert--particularly as coming from me.

Having given you all the criticism that seems justifiable, I'm candid in saying that you're making a mighty good newspaper, and appear to be making money--which is the next best substitute to a good name. You doubtless notice that the Second district is to have an argument.

Yours,

Frederick W. Brinkerhoff

Frederick W. Brinkerhoff correspondence

Fort Scott, Kansas, October 18, 09.

Mr. Fred Brinkerhoff,

Chanute, Kansas.

Dear Friend:

Was sorry I did not get to see you yesterday as I have had a conference with Mr. Smith. I hardly know just how to state his position, as he does not want a word let out on the outside. He does not ^{want} the impression to become current on the street that the Republican is for sale. He has several good reasons for this. First he assured Mr. Scott when he was a candidate for Census Enumerator that he had no intention of disposing of the paper and also that it would not be in the interest of the business interests of the paper to let it become known that he wanted to sell.

He told me several things that makes me believe he would be willing to sell, but am afraid that he would at first price it pretty high. You would know much more as to what the plant would be worth than I, as I have never had any experience in that line of business. All Mr. Scott would want to approve the sale would be the assurance that the policy of the paper would still be for his best interest. I am sure you would be able to satisfy Mr. Scott.

He told me that Mr. Rankin was willing to buy a fourth interest for \$3000.00 and that a Mr. Hill was willing to buy a

Frederick W. Brinkerhoff correspondence

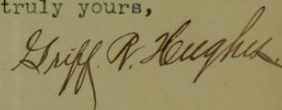
a third interest for \$5000.00. Mr . Rankin is a very pleasing fellow and I think is making good. You perhaps are better acquainted with him than I am though. I met Mr. Hill when he was here and he also seemed to be a pretty strong man. He told me that his strength lay in the fact that he was a public speaker of large experience. He came from up about Paola somewhere. Now this is what makes me think that his price would be pretty stiff. This about Rankin and Hill you understand, is strictly confidential. I mention them that you may know the price he is putting on the paper to others.

When I told him I knew of a purchaser, he became very much interested and has several times inquired if I had heard anything more. It would be a good idea for you to write me at once. Let me know something of the price you would be willing to give. He said that he would arrange to let the purchaser carry a few thousand on the plant if he wanted to with a low rate of interest.

I saw him last night and told him I would probably hear from the prospective buyer today or tomorrow.

Let me hear from you.

Very truly yours,



Frederick W. Brinkerhoff correspondence

My dear Griff:-

Your letter arrived on a late train last night. I was exceedingly sorry that it was impossible for me to meet you on ##### Sunday night. But engagements were such that I had to get back here early Monday morning. I went to Iola on the afternoon train and stayed there until the early train down.

At Iola I spent an hour or so with Mr. Scott as he has perhaps informed you if you have seen him by this time. I told him in a general way of our intentions but preferred to leave the matters of detail to you if he desired to hear then. ##### Mr. Scott expressed then, as he had expressed before, the wish that I might be located at Fort Scott, running a REPUBLICAN newspaper. Therefore, so far as matters of policy are concerned ##### if we ##### get the Republican, there need be no hitch.

Now concerning the price Smith has talked to you, it is as I expected it to be at the start. For your own information, ##### when we figured with Smith last fall, he priced his interest, which you understand, was not the whole paper, at ten thousand dollars. And when we broke negotiations, when Smith could not satisfy us that the accounts due the company would pay the indebtedness of between three and four thousand dollars, the price to be paid to Smith had come down to \$5700, which you see, was something of a drop. Henry Allen at that time owned fifty shares as did Grant Hornaday.

I thought then that that was a big price for a business that was losing money every day, ##### with ##### a cheap plant and I have never changed my mind.

Frederick W. Brinkerhoff correspondence

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We have a newspaper press of the same kind as Smith has and a folder, which stand idle across the street in the Sun building, for which we would be glad to get three hundred and fifty dollars. And if someone would come across with three hundred dollars, we would have his money and he would have a press and folder before he had time to change his mind. We have a couple of job presses like Smith's for which we would be pleased to get a couple hundred dollars cash. We have a power paper cutter worth three hundred and fifty dollars and we would like to get a couple hundred for it. Smith has a small hand cutter. We have type and other equipment of all kinds, laying idle, which would well equip an office. The linotype which Smith has can be replaced by a better one for two thousand dollars. I give t you these facts simply to demonstrate what I am about to say. The Republican plant is worth really, in the neighborhood of three thousand dollars. That is, we can ~~take~~ ~~our~~ ~~money~~ put in a plant similar to his for three thousand dollars. Now then, the difference between this amount and what he asks is what one would be paying for the good will and business of the Republican. How much \$ # do you think Smith's good will is worth and how much do you think a business is ### worth that is losing money?

~~The above is submitted in detail to show~~

Now then, as I told you ##### when I talked with you, Mr. Blakely and myself own a fast Goss perfecting press and stereotyping outfit. You have seen a picture of it. That press cost new \$5,800 and is practically as good today as it was when it was new because the life of a fast press is endless. And this press is just the size for Fort Scott at this time. We have ##### other equipment and the machine can be put in

Frederick W. Brinkerhoff correspondence

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for the price I have stated. Therefore you can see that the only justification we could find for ##### buying Smith out at all, would be to have everything as harmonious as possible and have Smith out of the way. The paying of Smith of anything more than the plant is worth would simply be for the purpose of ##### e/liminating any division in our party over larger issues than local, And you see if this went to very much, it would be far better for us to take the money and put it behind a new, clean cut, newsy, honest, Republican paper. If we made no money at the start, that would be as well as Smith is doing. So you see, while I realize that it would be an excellent thing for us to get the Republican and have things all our own way from the start, there is a limit beyond which it would be folly to go. I wish it were possible to give Smith some money to pick up his plant and leave. Indeed that would suit me the best and would be for the best interest of our party.

I might say that Marble displays considerable anxiety about our press and its future. And since he has heard of the new paper project, there has been a ## famine of complimentary notices about our paper in his paper.

I have been through the mill in the buying of newspapers and the judging of their values in the last year. And also I know what it is possible for us to do with

As to Rankin's offer ##### I would say this, that Smith told the same tale on me to other parties last fall when I had never made him any such proposition. Rankin and I worked together when we first went into the work at Ottawa and I have great admiration for him and for his

Frederick W. Brinkerhoff correspondence

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ability. He is a mighty fine fellow and a good newspaper man. But if he offered three thousand dollars for a fourth interest, he ~~##~~ possesses mighty poor judgment. And to you, knowing Smith as I do, I say this that I don't believe Rankin ever made an offer of that kind. I happen to know this man Hill in a slight way, also. He figured ahead of us here on the Sun last spring but there was nothing to him. He is a preacher or ex-preacher and I have heard of his oratorical affairs also. But oratory does not ~~#####~~ say the hep on Saturday nights. However this is purely incidental and has no bearing on the case except as to show what kind of a fellow Smith is figuring with.

I hope to see you when next I am over there which may be about Sunday. In the meantime, you might say that the prospective buyer would not consider such a high price. And to you privately, I may say that we will go ahead with our plans for the installation of the kind of a paper I have explained to you. Even if we were out for the money alone, it would strike me as being a splendid opportunity to improve over there in addition to our interests ~~##~~ here. And this in addition to the fact that Fort Scott offers opportunities in other ways to both myself and Mr. Blakley, this financial matter is ~~#####~~ overwhelmingly convincing. If Smith wants to sell at a decent price, he can do so. If he does not, then he can fight it out in ~~#####~~ an open fight. There is nothing gained by being afraid. I have had all the scabs knocked out of me to. The thing to do is to fight and fight your best and the results will take care of themselves. ~~To~~ Let the fittest survive.

It is my opinion that Smith will come to you with a lower price in which ~~and I wish you~~ when you explain to him that the price he suggests will not go. I presume that he has told

Frederick W. Brinkerhoff correspondence

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you what he told me and what he has told everybody who ever talked with him concerning the ~~####~~ purchase of the paper, that some body else has offered him thus and so but ~~####~~ would not state a sum he would ask outright. That is his way of being able to drop gracefully.

If you knew of the various things Smith has tried to do to me in more lines than one, you would readily understand why I have no respect for his word. ~~SP~~ But those matters concern Smith and myself. ~~#####~~ I mention this simply to explain what may appear to be a vein of prejudice running through these remarks.

So if you will kindly display small interest in the affair with Smith and state to him that a reasonable price will be paid, maybe something will come of the affair.

Of course you understand these things are ~~w####~~ written in confidence to you and everything ~~\$~~ you have said and written to me will be treated in absolute confidence, as will be what you write and say in the future.

I would appreciate it if you would let me know what Smith says after your next conference with him.

With best regards,

EPF

Frederick W. Brinkerhoff correspondence

TOPEKA STATE JOURNAL

Frank P. MacLennan

Mr. F. W. Brinkerhoff,
The Tribune,
Chanute, Kansas.

Topeka, Kansas, Nov. 9th, 1909.

My dear Sir:--

In connection with the Kansas City meeting held sometime since by the nine papers of Kansas receiving the 2,000 word day Associated Press report, there were three main topics discussed for the improvement of the service.

First--The absolute importance of every member wiring promptly the important news originating in his locality.

Second--The advisability of increasing the 2,000 word report by 250 words daily average to cover additional Kansas news.

Third--The adoption of a plan at a moderate expense of news by mail; this to cover in a general way coming events by programmes, proofs, slips, pertinent excerpts from addresses, and any other matter that can be anticipated and forwarded by mail and be sent in readiness for certain events; this to be of special Kansas interest, and to be matter that ordinarily would not be forwarded for the Associated Press general service.

The second item is now under process of final arrangement. Only last Wednesday did the entire nine papers concerned agree to come in at an additional expense pro rata for the proposed increase of 250 words.

The improvements concerned in the first and third propositions concern you as much as they do the papers receiving the 2,000 word report.

I spent Thursday in Chicago, returning home Friday morning, and outlining the results of my trip to Mr. E. T. Cutter, Correspondent of the Associated Press at Kansas City, at the station on my way through.

My conference with Mr. Beach, Superintendent of the Central division of the Associated Press at Chicago, was quite satisfactory. I hope soon we will get the improved service started.

In regard to the proposed important advance mail service, we discussed that very fully, and this was about the result, and I explained this in detail to Mr. Cutter.

Mr. Beach is in thorough sympathy with the plan and will direct Mr. Cutter to carry it out if the Associated Press evening members of Kansas will agree to it and do their part as follows:

Frederick W. Brinkerhoff correspondence

The additional total expense, which possibly may not exceed \$10.00 a week, to be bore by the papers participating. These papers should be not only the nine above referred to who receive the 2,000 word report, but should also include the fifteen other evening Kansas dailies receiving the 500 words daily, and the Wichita Beacon and my own The Topeka State Journal receiving the leased wire report; that is, twenty-six in all.

Each paper to agree to mail each day, or as often as necessary, to Mr. E. T. Cutter, Associated Press Correspondent, Kansas City, Missouri, 27 programmes or proofs containing anticipated matter, or extracts from speeches to be released at certain times; each paper to keep on hand at the office of Mr. Cutter large envelopes addressed to his own paper and stamped with a two-cent stamp to be used in mailing from day to day to each of the 26 papers concerned any of the advanced mail matter available for such purpose.

It is thought that by adding about \$5.00 to the salary of one man in Kansas City each week and \$2.50 to another, that the matter can be handled with the present Associated Press force at Kansas City, provided of course, that no special editing of this mail matter will be required at Kansas City, the main effort to be to get the news mailed into Kansas City at the earliest possible moment and mailed out by Mr. Cutter at the earliest possible time, the editing and rewriting to devolve upon the paper receiving the advance matter, each paper to use its own pleasure about the quantity to be used and the manner in which it shall use it; this advance matter to be of course such matter as would not ordinarily be mailed to the Associated Press by the members.

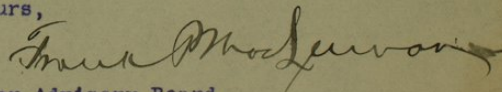
I am sending a letter similar to this to each one of the twenty-six evening papers of Kansas. It is altogether likely that this plan can be improved upon and I am of the opinion that there should be an early meeting of all these members, say at Kansas City, to agree upon details and to formulate a complete systematic plan that we can carry out.

Of course the whole matter depends upon co-operation just as the wire service does, and if we cannot get the prompt and regular co-operation of all the papers, we cannot make the matter the success it should be made. If a meeting be called, I would like to have it called by Mr. Morgan, the secretary of the Kansas City meeting, and fix it for someday soon.

I would like a response to this letter any suggestions you may see fit to offer.

Desiring to help you in any manner, possible, I am,

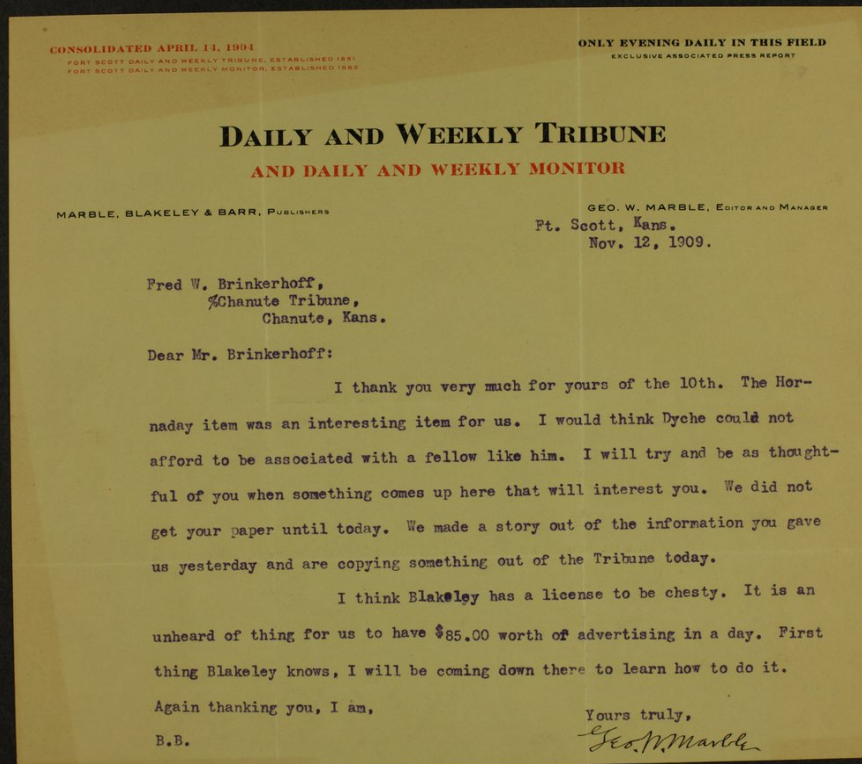
Very truly yours,



Member Advisory Board,

ASSOCIATED PRESS

Frederick W. Brinkerhoff correspondence



Frederick W. Brinkerhoff correspondence

STATE OF KANSAS
ADJUTANT GENERAL'S DEPARTMENT
OFFICE OF THE ADJUTANT GENERAL
TOPEKA

November 12, 1909.

Mr. T. W. Brinkerhoff,
Chanute, Kansas.

My dear friend:

Your letter of November 10th just received and I am glad to know that you are prospering so well in the Newspaper business and that you are going to establish a paper at Fort Scott.

I am indeed glad to know that you are to take the progressive end of the field and I hope you will be very successful. I am sure that you will run a genuine republican paper and one that will be a credit to yourself and to Fort Scott and Bourbon County.

I expect to be in Fort Scott during the Holidays and hope I will have the opportunity of seeing you then.

With kindest personal regards and best wishes for your future success, I am,

Yours very truly,

C. J. Martin

Frederick W. Brinkerhoff correspondence

STATE OF KANSAS
ADJUTANT GENERAL'S DEPARTMENT
OFFICE OF THE ADJUTANT GENERAL
TOPEKA

November 23, 1909.

Mr. F. W. Brinkerhoff,
Chanute, Kansas.

My dear Fred:

I am in receipt of your letter of the 20th and note what you say relative to establishing a paper in Fort Scott, and as you suggested have called on Mr. Dolley and he said for me to say to you that you would have the recognition of the present state organization as a Republican paper of Bourbon county.

Very truly,

C. J. Martin

Frederick W. Brinkerhoff correspondence

TOPEKA STATE JOURNAL

Frank P. MacLennan

Topeka, Kansas, Dec. 1st, 1909.

To the:

Arkansas City Traveler	Junction City Sentinel
Atchison Globe	Lawrence Journal
✓ Chanute Sun	Leavenworth Post
Cherryvale Republican	Manhattan Mercury
Clay Center Republican	Newton Republican
Coffeyville Journal	Ottawa Herald
Emporia Gazette	Parsons Sun
Fort Scott Tribune	Pittsburg Headlight
Garden City Telegram	Salina Journal
Great Bend Rustler	Topeka State Journal
Hutchinson News	Wellington Mail
Iola Register	Wichita Beacon
Independence Reporter	Winfield Courier

In accordance with arrangements effected at the Kansas City meeting November 26th concerning the Kansas daily newspapers receiving day Associated Press news, by the advice and approval of Supt. H. L. Beach and Correspondent E. T. Cutter, and the large number of papers represented at that meeting, the proposed advance service by mail to each of the above papers is now ready to start, awaiting only a full supply of stamped addressed envelopes, and the receipt of copy for such purpose from the respective papers named above.

The class of matter in view is that which would be of general interest to the 26 papers named, and would not be available over the wire, or at least to the full extent of the interest, or might be anticipated by mail, saving the wire expense and time.

This sort of news would include advance programmes of meetings of state interest, pertinent paragraphs from addresses on that occasion, or in some instances complete addresses, to cover such events as:

The recent meeting of newspaper men at Garden City.

The state conference of Charities and Corrections just closed at Hutchinson.

The forthcoming meeting in Topeka Tuesday, Wednesday and Thursday, Dec. 7th, 8th and 9th, of the State Board of Health; the boards of health of the cities and counties of Kansas, and the State Tuberculosis Organization.

The National Good Roads meeting at Topeka Dec. 14th and 15th, (part of this to be covered by regular Associated Press organization).

The recent installation of President Waters at Manhattan.

Commencement exercises of state interest, or in which men of state prominence take part.

The completion, dedication or starting of any local work of more than ordinary character, or of state interest, such as new gymnasium at the State Normal School, or Manual Training Building at Pittsburg.

The City water works at Garden City or municipal lighting plant at Wellington.

Etc., Etc., Etc., Etc., Etc., Etc.,

Frederick W. Brinkerhoff correspondence

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In the case of a convention where an advance speech of some person outside of the convention-city is to be delivered, if the paper will notify the Kansas City office, it will attempt to get the piece of advance direct.

Programmes, or proof slips containing the advance story, are to be mailed at the earliest time available.

For the first month editors may send to E. T. Cutter, Correspondent Associated Press, Kansas City, Missouri, but one copy of programme or story, if a full set of 26 proofs is not available, and the Kansas City office will duplicate and remail the copy with its present force and facilities without cost to the papers, except for the stamped envelopes.

Papers mailing advance to Kansas City should indicate the date upon which it may be printed and give as much time as possible in which to duplicate and remail the matter out of Kansas City.

Matter mailed in the evening from one of the points named above will reach Kansas City early the following morning, and remailed out of Kansas City that evening, will reach all of our papers early the following morning.

Stamped addressed envelopes must be kept on hand at the Kansas City office. It is desirable that these envelopes be about 4 x 10 inches in size, bear the address of the paper in large type, and be marked "NEWS--Important."

It is mutually agreed from the start that only those papers having stamped envelopes on hand at the Kansas City office will receive copy. The Kansas city office out of courtesy, of course, will notify papers when their supply is running low.

After the first month's trial it may be necessary for the papers concerned to do one or more of the following things at their own expense:

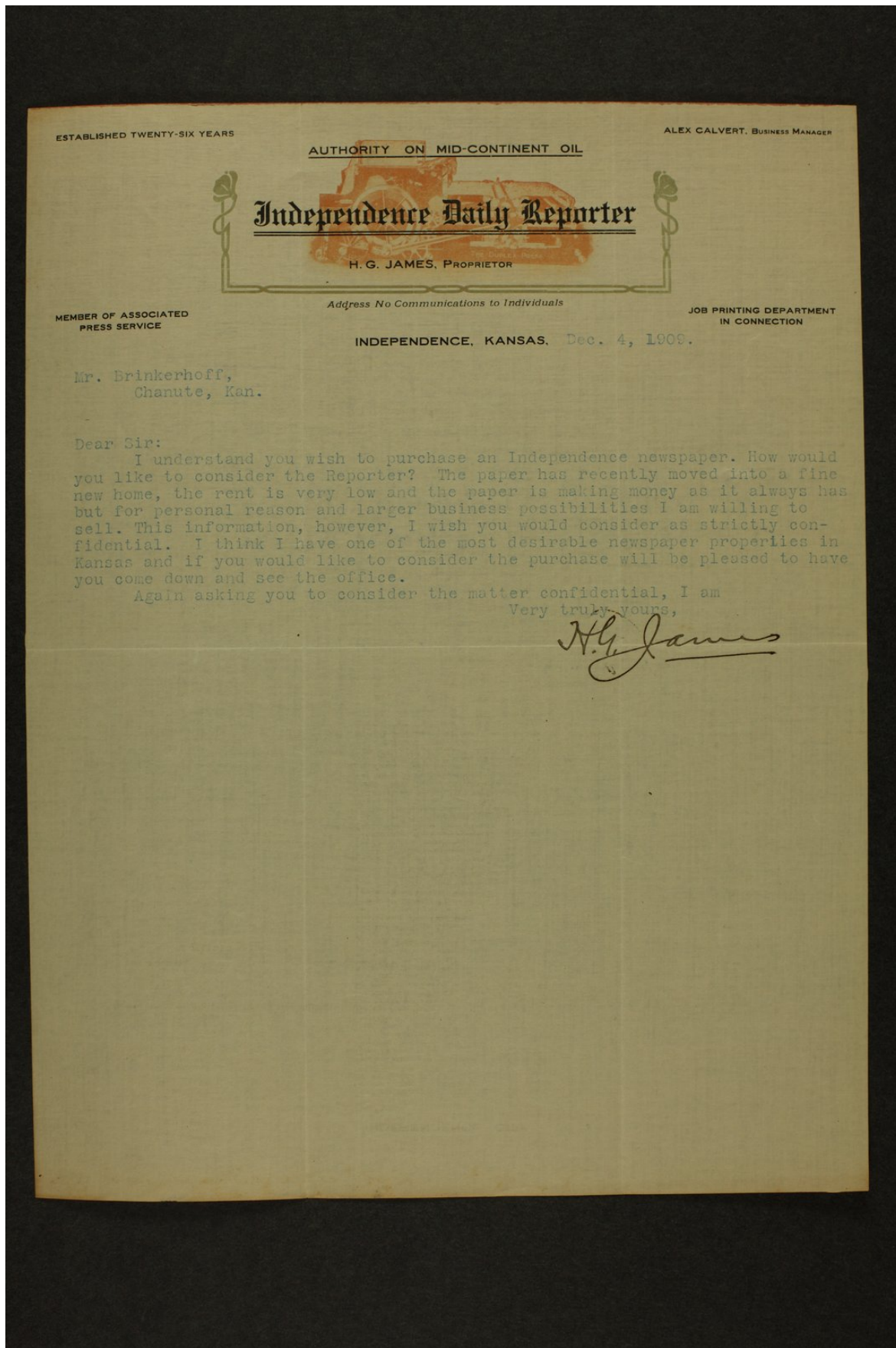
- 1.--Pay for the service of an extra man in the Associated Press office at Kansas City to watch and look after this service.
- 2.--Purchase a duplicating machine, cabinet for envelopes, etc., table, and certain minor office supplies for this special service.

It is believed that by careful co-operation of the papers concerned the wire Associated Press report will be given an invaluable supplement by mail, and the whole Associated Press organization be more or less benefited. It now naturally remains for the editors of the papers named to do their part toward starting and sustaining this, their service.

Hence for your own good and the good of all: Get busy, keep busy, and be quick about it!

Respectfully submitted,
FRANK P. MACLENNAN,
Chairman Kansas City Meeting,
Member Advisory Board, Associated Press.

Frederick W. Brinkerhoff correspondence



Frederick W. Brinkerhoff correspondence

INDEPENDENCE CITY

Shirt Factory.
One Paper Mill.
Two Flour Mills.
Cracker Factory.
\$20,000 Hospital.
17,000 Population.
Two Ice Factories.
One Big Foundry.
New Sewer System.
Wide Paved Streets.
Three Glass Plants.
Three Big Iron Plants.
\$60,000 Opera House.
Finest Hotel in Kansas.
Big Vaseline Brick Plant.
\$25,000 Carnegie Library.
New Electric Light Plant.
Auditorium, Seating 3,000.
250 New Homes this year.
Two State Banks this year.
Ten New Business Blocks.
Finest Climate in the World.
New \$100,000 Water System.
Two Cement Block Factories.
Candy and Ice Cream Factory.
Headquarters Standard Oil Co.
Two Wholesale Grocery Houses.
Four New \$25,000 School Houses.
Two Electric Interurban Railways.
Headquarters National Supply Co.
Population Trebled in Three Years.
Frisco R. R. Building to the City.
Two First-Class Daily Newspapers.
Two Excellent Weekly Newspapers.
Two 2-Million-Dollar Cement Plants.
County Seat of Montgomery County.
In Heart of Mid-Continent Oil Fields.
Headquarters Kansas Natural Gas Co.
Three National Banks, \$3,000,000 Deposits.
Million-Dollar Asphalt and Rubber Factory.
Two Million-Dollar Cement Plants Building.
On Missouri Pacific and Santa Fe Railroads.
Ships 6,000 Barrels of Portland Cement Daily.
Largest Postoffice Receipts of Any City Its Size
in Kansas.
More Brick Paving Than Any Town of Its Size
in the State.